

## Call for tenders' details

Title: 15.CAT.OP.116 'Radar imagery applications supporting actionable intelligence (REACT)'.

Start date: 20/10/2015

Time limit for receipt of tenders: 30/11/2015

Contracting authority: European Defence Agency (EDA)

Status: Closed

## Call for tenders question list

## Call for tenders questions summary

| # | Submission date     | Publication date    | Question subject | Question  | Answer   |
|---|---------------------|---------------------|------------------|---|--|
| 1 | 27/10/2015<br>21:25 | 29/10/2015<br>11:08 | Eligibility      | <p>1. Are Canadian firms eligible to bid on this opportunity?</p> <p>2. Is there a list of interested bidders for this opportunity?</p> | <p><b>29/10/2015</b></p> <p>1. The European Defence Agency, as for other European Union Agencies, does not apply the WTO Agreement on government procurement (GPA), giving access to procurements launched by some of the European institutions to nationals of Canada. Consequently, Canadian companies are not eligible to participate to the present call for tenders procedure (ref. Point II.1.7 of the published Contract Notice).</p> <p>2. There is no list of interested bidders. This is an open tender, which gives the opportunity to everybody that is interested in this tender to submit a tender proposal. Any tenderer that submitted a bid by the deadline for submission of tenders indicated in Point IV, 3.4. of the published Contract Notice, will be considered.</p> |

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| 2 | 27/10/2015<br>17:20 | 29/10/2015<br>15:08 | EDA Radar ImagEry project.Request of technical clarification. | “The call for tender is clearly oriented to the definition of assisted and/or fully automatic operational workflows able to retrieve the information contained in satellite SAR imagery. On the other hand, the call suggests the possibility of conceiving workflows able to combine multi-sensor data with the goal of maximizing the performance. In this framework, it should be evaluated the integration/fusion of SAR and EO/IR data. The question is: in case of an integrated SAR/EO workflow, it is not clear if the demonstration (test case) should be limited to show only the contribution of the channel SAR or if, conversely, it should demonstrate the entire workflow”. | <b>29/10/2015</b><br>As requested in the tender specifications, the selected test cases “will be aimed at delivering intelligence information performing the IMINT activities by using the processes, tools and algorithms as proposed in the relevant workflows.” Therefore, it is expected that test cases will demonstrate the entire workflows responding to the assigned operational tasks/IMINT requirements, including the possible use of EO/IR imagery to complement SAR imagery. However, more emphasis should be given to the implementation of workflows using SAR imagery exploitation tools, techniques and algorithms. |

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| 3 | 11/11/2015<br>09:24 | 13/11/2015<br>15:47 | Submission on Tender | <p>According to the Invitation Letter a Financial and a Technical Proposal have to be submitted in separate envelopes. According to the Tender Specification three documents (Administrative, Technical, and Financial) are requested.</p> <p>Is the Administrative Proposal to be included in the envelope 'Technical Proposal'?</p> | <p><b>13/11/2015</b></p> <p>The Invitation letter in Point 3, paragraphs 5 and 6, requests that "the inner envelope must also contain two sealed ENVELOPES - one containing the technical tender and the other the financial tender". The Tender Specifications in Section 4.2 requests that "all tenders shall be presented in three SECTIONS: Section one: Administrative Proposal; Section two: Technical Proposal; Section three: Financial Proposal". Therefore, what is obligatory is to have the technical tender and the financial tender in two distinct envelopes. The section related to the administrative information can be submitted either within the envelope containing the technical tender or in a separate envelope.</p> |

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|---|---------------------|---------------------|------------------|---|--|
| 4 | 11/11/2015<br>09:27 | 13/11/2015<br>15:48 | Compliance List  | Is EDA proposing a joint compliance list for all tender participants? or Shall the Compliance List according Annex 6.11 be used? or Shall each participant present its own Compliance List? | <b>13/11/2015</b><br>Please refer to Section 5.3.2 of the Tender Specifications that reads: "Along with the Technical Proposal, tenderers shall provide a Compliance Table, where they will give a reference to section/page of their technical proposal where the compliance with each award criterion is demonstrated (see example of table in Annex 6.11). The Compliance table refers to the compliance of technical proposals with the award criteria, therefore is to be submitted by all tenderers that have submitted tenders. |

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| 5 | 18/11/2015<br>10:50 | 19/11/2015<br>10:37 | TECHNICAL AND PROFESSIONAL CAPACITY | <p>With regard to the point 5.2.1 "Selection criteria" of the Tender Specifications, a minimum of 2 projects of at least a similar scale (i.e. similar budget) covering 4 different domains over the past five years, have to be reported.</p> <p>1) Is it possible to report projects of similar total budget but started before 2010 and completed in the past five years?</p> <p>2) Is it possible to cover more than one domain with one single project?</p> | <p><b>19/11/2015</b></p> <p>1) Section 5.2.3 of the Tender Specifications reads: "List of principal services (contracts, studies), corresponding in terms of scope and complexity to the services of the present call, PROVIDED in the past five years, ...".</p> <p>As long as services RELEVANT TO THE LISTED DOMAINS are provided during the period requested, i.e. past five years, those projects will be taken into consideration even though they may have started more than 5 years ago. However, in this case a description of the concrete services, their relevance to the tender domains and the periods covered need to be clearly indicated in order to be taken into account.</p> <p>2) Yes, it is possible more than one domains to be covered by a project. The requirement of Section 5.2.1 of the Tender Specifications requires that all the domains listed are to be covered with at least 2 projects."</p> |

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| 6 | 18/11/2015<br>15:22 | 19/11/2015<br>10:38 | Clarification on Structure of the Tender - USB | In which envelope do I have to add the USB key? as indicated in 4.2 Tender Specifications? thanks in advance | <p><b>19/11/2015</b><br/>Section 4.2 of the Tender Specifications clearly explains that: "The inner envelope should be addressed to the department indicated above in section 3.1 and marked "Call for tenders 15.CAT.OP.116" and "Not to be opened by the internal mail service". The inner envelope shall also include a USB key containing an electronic copy of the tender documents."</p> <p>The USB key is therefore to be placed in the inner envelope together with the other two sealed envelopes, i.e. the "technical" and the "financial" tenders (ref. Point 3, last paragraph of the Invitation letter).</p> |

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| 7 | 16/11/2015<br>12:31 | 19/11/2015<br>10:48 | Technical and Professional capacity | With regard to Technical and Professional capacity (section 5.2.1 "selection criteria" of the tender specifications), can we list ongoing projects for which some revenues have been already released and paid? | <p><b>19/11/2015</b></p> <p>The purpose of the Technical and Professional selection criteria is to determine whether a tenderer has the needed capacity to guarantee continuous and satisfactory performance throughout the envisaged lifetime of the contract. The evidence that the Contracting Authority considers necessary to prove the required capacity is provided in Section 5.2.3 of the Tender Specifications that reads: "List of principal services (contracts, studies), corresponding in terms of scope and complexity to the services of the present call, provided in the past five years, with sums, dates and recipients, public or private. The most important services should be accompanied by certificates of satisfactory EXECUTION, specifying that they have been carried out in a professional manner and have been FULLY COMPLETED."</p> <p>For more, please refer to Question 5. Question5</p> |



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| 8 | 20/11/2015<br>14:33 | 24/11/2015<br>12:25 | Bidder's Management Plan Description (1.1.4 of the Tender Specification) | The specifications require the presentation of a management plan, should that be a complete and self-standing document, or only a description of the management procedure that will be adopted during the project implementation? If a complete and self- standing document is required, could it be added as an annex? | <b>24/11/2015</b><br>In the Tender Specifications, Section 1.1.4 it is listed what shall be included in the Management Plan. It could be a self-standing document (annex) or a section inserted in the technical offer. The management plan shall however clearly describe the approach/methodology chosen to achieve the stated goals and to implement the project. A possible study logic is proposed with the Tender Specifications, however the tenderer can modify/adapt this proposal in order to recommend a more effective approach for the implementation of the study. |
| 9 | 23/11/2015<br>16:59 | 24/11/2015<br>12:26 | Emergency situation in Brussels and deadline                             | Due to the actual emergency situation in Brussels and the possible problems for mail courriers to deliver mail in time, are you considering posponing the deadline for receiving the documents from the tenderers? thanks   | <b>24/11/2015</b><br>The deadline for submission of tenders will not be changed as the actual emergency situation in Brussels does not impact deliveries of mails in general.<br>In case of possible problems related to mail delivery, EDA will remain open and will assess the situation on a case by case basis.  |

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| 10 | 24/11/2015<br>12:53 | 25/11/2015<br>14:07 | Documents proving the economic and financial status | <p>Dear all,</p> <p>In the check list it is not requested to submit Annex 6.6 for the subcontractors but in the Tender submission form it is requested to submit "Documents proving the economic and financial status" for every legal entity identified under point 1 and point 2 of this tender submission form. Could you please let me know if a subcontractor should submit the Annex 6.6?</p> <p>Thank you.</p> | <p><b>25/11/2015</b></p> <p>Section 5.2 of the Tender Specifications in regard to the application of selection criteria reads: "This rule applies to all legal entities once they have chosen to be tenderers. If the tender includes subcontractors, EDA reserves the right to request evidence of their economic and financial capacity if the tasks subcontracted represent a substantial part of the contract."</p> <p>Therefore, it is up to the tenderers to decide whether the capacity of their subcontractors is relevant and necessary to prove the overall capacity of the tenderers, having in mind that: 1) if provided, it will be taken into account; 2) if not, EDA can request it if it considers it necessary in regard to the subcontractor's share of work under the contract.</p> |

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| 11 | 24/11/2015<br>12:36 | 25/11/2015<br>15:09 | Administrative Question | <p>Dear Sirs,<br/>we have received a communication from our courier that inform us about problems in delivery towards Brussels. This is an extraordinary situation and we kindly ask you to consider our proposal as sent on time as per receipt of the courier even if the envelope arrives after the 30 November.</p> <p>Pozzuolo Martesana, 23 Novembre 2015</p> <p>Gentile Cliente,<br/>a causa dell'altro livello di sicurezza adottata in seguito ai recenti avvenimenti di cronaca riguardanti gli attacchi terroristici, non saranno garantite le normali attività di pick up &amp; delivery nell'area di Bruxelles.</p> <p>Avviseremo tempestivamente non appena la situazione tornerà alla normalità.</p> <p>Di seguito gli zipcode delle aree impattate:</p> <p>1000-1020-1120-1130-1070-1160-1082-1040-1140-1190-1083-1050-1090-1081-1080-1060-1210-1030-1180-1170-1200-1150.</p> | <p><b>25/11/2015</b><br/>As stated in reply to another questions, EDA will consider date of reception of tenders in the light of the present situation in Brussels.<br/>The considerations will, among others, consider date upon which the tenders were sent out in order to reach EDA in due time (under normal circumstances).<br/>Question9</p> |

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|    |                     |                     |                         | 1180-1170-1200-1150.<br><br>In attesa di aggiornamenti le porgo le nostre scuse per il disagio.<br><br>DHL Freight Italy.<br>VISITA IL SITO WWW.DHL.IT |  |
| 12 | 24/11/2015<br>16:50 | 25/11/2015<br>15:12 | Administrative Question | Could you please confirm that the Annex 6.6 "Financial and Economic Capacity Overview Form" is NOT requested for subcontractors?                       | <b>25/11/2015</b><br>Please refer for the answer to Question 10.Question10   |
| 13 | 26/11/2015<br>10:16 | 27/11/2015<br>13:53 | Structure of the Tender | Dear Sirs, could you confirm that the USB Key must have only Administrative and Technical Proposal?  | <b>27/11/2015</b><br>Please refer to Section 4.2 of the Tender Specifications, which reads: "The inner envelope should also include a USB key containing an electronic copy of the tender documents". The tender documents includes all tender documents, i.e. administrative, technical and financial part of the tender. |

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