

Call for tenders' details

Title: 16.CAT.OP.89: Service framework contract for the provision of bridging exercises for strategic decision-making in cyber security/defence.

Start date: 20/07/2016

Time limit for receipt of tenders: 29/08/2016

Contracting authority: European Defence Agency (EDA)

Status: Closed

Call for tenders question list

#	Submission date	Publication date	Question subject	Question	Answer
1	04/08/2016 16:48	04/08/2016 17:26	Non-EU member states	The tender document states that non-EU member states are not allowed to submit a tender. Does the same apply for sub contracting?	04/08/2016 Insofar as access to the market is concerned, EDA may consider a tender that is submitted by an entity, which has access to the market and which sub-contracts part of the tasks to another entity that itself does not have access to the market.
2	15/08/2016 17:19	18/08/2016 14:49	Exercise locations	Is it correct to assume that currently it has not yet been decided on exercise locations (and thus participating Member States)?	18/08/2016 Yes, so far the location for the exercises have not been decided upon. Based on the previous 3 exercises (Portugal-Lisbon, Czech Republic-Prague, Austria-Vienna) it can be assumed that the exercises will be run in or close to the exercising pMS' capital.

Call for tenders questions summary

#	Submission date	Publication date	Question subject	Question	Answer
3	17/08/2016 11:10	18/08/2016 14:50	3.4.2 Protection of EU Classified Information	3.4.2 refers to section 2.10, but we believe it should refer to section 2.8. Please can you confirm.	18/08/2016 The correct reference is 2.8.
4	17/08/2016 11:21	18/08/2016 14:53	Framework Service Contract	In the contract I.3.1 refers to maximum unit price as listed in Annex II. We are not sure what Annex is being referenced could you please confirm?	18/08/2016 The referenced annex is the Financial Proposal (page 11 of the EN-16.CAT.OP.089 Annexes_001.doc.) which is part of the Annex II of the Framework Contract–Contractor's tender.

Call for tenders questions summary

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5	16/08/2016 17:01	18/08/2016 14:59	Payment scheme	The Call for Tender mentions that "The payment scheme will consist of a final payment of 100% of the order form, following the acceptance by EDA of all deliverables of the corresponding form". Does this imply that the total sum will be paid in one piece and only after acceptance of the last deliverable? If so, could we propose an alternative payment scheme, that also takes into account the long, 24 month contract period and perhaps uncertainty about when which exercises will be held (for instance what if only 3 will be held)??	18/08/2016 The call for tenders is for a framework contract determining the ceiling of the overall services requested (development of the exercise [WP100], conduct of a maximum of 4 exercises [WP 200], Assessment and conclusions of the exercises [WP 300]) and the overall financial ceiling for all services/work packages. The legal obligation will be established through specific contracts/order forms (see page 25-27 of draft contract). For each service (e.g. work package or exercise) a specific contract/order will be issued by EDA. Immediately after the service for the specific contract/order will be delivered by the contractor and accepted by EDA the contractor will be eligible to invoice the value of the specific contract/order form.
6	17/08/2016 11:36	18/08/2016 15:12	Technical and Professional Capacity	Minimum requirement /standard in the Selection box starting on page 25 of the tender states 'Minimum of 2 contracts fro providing services in the domains indicated in section 1'. Can you confirm what is meant be 'domains', does it just mean Cyber or does it include all those items listed in paragraph 1.2.3 on page 9.	18/08/2016 It includes the items listed under Para 1.2.3 on page 9/10.

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7	15/08/2016 17:18	19/08/2016 11:53	Content of educational modules	Is it correct to assume that EDA will provide the content of the 4 educational modules as described on p. 8 of the call for tender (16.CAT.OP.089)?	19/08/2016 In accordance with Para 1.1.2. "...the contractor shall develop an exercise curriculum, a training manual and training material in accordance with the requirements of the exercises." EDA will provide to the successful tender the content of the educational modules (presentations etc.) of the previous 3 exercises as example.
8	23/08/2016 16:19	23/08/2016 17:24	Selection criteria for economic and financial capacity - minimum standard	What if the bidder is not able to provide minimum annual turnover data for the last three financial years (due to it was founded in 2015)? May this bidder successfully rely on the necessary economic and financial capacities of another economic operator that operates in the ICT field? If yes, is the right way a "contractor and sub-contractor" format or may economic operators form a "joint tender"?	23/08/2016 In order to demonstrate sufficient financial and economic capacity for the successful implementation of the contract, a tenderer may rely on the necessary economic and financial capacities of another economic operator through sub-contracting or joint tendering or a combination of both approaches.

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