

Call for tenders' details

Title: 16.CPS.OP.180 European male RPAS training technology demonstrator.

Start date: 25/10/2016

Time limit for receipt of tenders: 30/11/2016

Contracting authority: European Defence Agency (EDA)

Status: Closed

Call for tenders question list

#	Submission date	Publication date	Question subject	Question	Answer
1	07/11/2016 18:04	08/11/2016 16:27	requests for clarifications	1.Reg: 1.3.1.3 May you better clarify the meaning of :” The site installations should be able to operate by day and night in both the real and virtual world.”	08/11/2016 The meaning behind this requirement is twofold: For the physical simulator itself: to ensure that the simulators can operate at any period over the 24 hour day/night period within the room they are constructed within. Tenderers may assume that building lighting is available throughout; however, they may also wish to consider the use of low or red ambient light for simulator operations as an option as it is good ergonomic practice to reduce ambient light at night. The day/night requirement for the virtual environment should simply allow that missions can be flown both in day and night scenarios.

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2	07/11/2016 18:04	08/11/2016 16:32	requests for clarifications	2. Req.: 1.3.1.6: May you better clarify the proprietary product standards referred to: "The installed virtual environment should be realistic and commensurate with COTS proprietary products standards."	08/11/2016 Although EDA does not endorse any specific virtual environment models available through COTS, tenderers should look to employ software such as Serious Gaming, VBS3 etc to provide a high definition and realistic visual environment. The requirement does not therefore refer to a specific ISO just to the general quality available within the current VE market. Other virtual environments than those named above are equally valid - the company names are offered purely as examples of the types of proprietary products available within the COTS domain.
3	07/11/2016 18:04	08/11/2016 16:34	requests for clarifications	3.Do you have peculiar specifications regarding this MALE Simulator? Shall we make reference to the existing (if any) MALE Control Station?	08/11/2016 The expected solution should be for a generic MALE platform however, real-world MALE platform specifications may be included if integral to the capabilities of the selected virtual environment or to capitalize on accepted ergonomic configurations. There is no requirement to exactly mimic current platform control stations in terms of the simulator design; however, use of realistic technologies such as multi-function joysticks for the platforms/sensors and multi-screen displays are encouraged.

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4	08/11/2016 17:50	09/11/2016 10:01	Request for Clarification	<p>In section 3.5.4.3 of the Tendering Specifications & Draft Contract document it is stated that the maximum amount to be presented in the tender not to be excluded from the rest of the assessment procedure shall not exceed 80 000 EUR for all tasks related to Phase I. In section 1.2.6.1 of the same document "the maximum price for delivering" the phase one (IOC) is 350 000 EUR.</p> <p>Could you please confirm the correct maximum admissible amount for this Phase.</p>	09/11/2016 Please see corrigendum published under the document library.

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5	21/11/2016 12:32	24/11/2016 10:01	MALE RPAS Pilot console MALE RPAS Sensor/Payload Operator Console.”	Could we please have some more specific detailed about: MALE RPAS Pilot console MALE RPAS Sensor/Payload Operator Console	<p>24/11/2016 The Tender Specification gives general guidance on the capabilities required of the pilot and sensor operator consoles in paras 1.2.4 and table 4 at para 1.3.2. The lack of detailed design for the consoles is purposeful to enable innovation of design; however, the contract does assume that conventional controls for both the platform and the sensors will be included as either physical HMI systems or as selectable options on the displays.</p> <p>Tenderers are free to design their own solution for the pilot and sensor operator positions and should provide conventional arrangements for platform and sensor control.</p>

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6	21/11/2016 15:49	25/11/2016 16:11	Request for clarification	Can you please precise the industrial and intellectual property rights that are applicable to the project ?	25/11/2016 Contractor's IPR, on its own proprietary products and services, will be retained by the contractor. However, EDA, as the Contracting Authority, will have ownership of all IPR relating to training material, lessons learned etc., generated during the operation of the system. Such IPR will be directly transferable to Member States in accordance with EDA's mandate.
7	21/11/2016 15:49	25/11/2016 16:18	Request for clarification	The demonstrator is compound of four different materials : Software, Hardware, 3D Databases, Training Scenarios. At the end of the Framework contract : • Will the hardware remain the property of the contractor or will the property be transferred to the contracting authority during the project ?	25/11/2016 Ownership of the hardware increments will be transferred to EDA after each corresponding milestone payment. Ownership of hardware is retained by EDA after the end of the contract.

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8	21/11/2016 15:49	25/11/2016 16:34	Request for clarification	<p>The demonstrator is compound of four different materials : Software, Hardware, 3D Databases, Training Scenarios.</p> <p>At the end of the Framework contract :</p> <ul style="list-style-type: none"> • Will the contracting authority acquire the software licenses for pre-existing COTS, or are they provided by the contractor for the framework duration? 	<p>25/11/2016</p> <p>The Contractor may incrementally acquire the software licenses (as the sites come on-line) for the use of pre-existing COTS as part of the contractor's proposed solution from third parties for the duration of the framework contract. The licences should allow the personnel of the nine participating Member States involved in this project to operate the equipment at their own national location, without any additional licencing requirements. As this is a demonstration project, there is no requirement to extend the licences beyond the 4-year framework period and it is not EDA's intent to acquire at the end of the period as future activity may well be covered by a new contractual arrangement.</p>

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9	21/11/2016 15:49	25/11/2016 16:35	Request for clarification	<p>The demonstrator is compound of four different materials : Software, Hardware, 3D Databases, Training Scenarios.</p> <p>At the end of the Framework contract :</p> <ul style="list-style-type: none"> • Will the 3D virtual terrain databases property have to be totally transferred to the contracting authority, or can they be both propriety of contracting authority and contractor ? 	<p>25/11/2016</p> <p>There is flexibility for shared ownership of IPR of the scenarios developed for the system. This would extend to the 3D virtual terrain databases, although any IPR of specific tactical lessons learned etc. would be retained by EDA on behalf of the Member States.</p>

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10	28/11/2016 14:49	28/11/2016 16:34	Incoherence between Section 3.5.4.3 (Corrigendum to the Tender Specifications) and Annex 4.6 Model Financial Proposal Form	<p>Section 3.5.4.3 (Corrigendum to the Tender Specifications), states that:</p> <p>"Tenders presenting a price superior to the maximum amount of: € 350 000 for all tasks related to Phase I (WP1 & 2) € 150 000 for all tasks related to Phase II (WP 3) € 150 000 for all tasks related to Phase II (WP 4) shall be automatically excluded from the rest of the assessment procedure."</p> <p>However Annex 4.6 Model Financial Proposal Form states that:</p> <p>"TOTAL PRICE (A*1+B*1+C*1) EXCLUDING VAT: Financial proposals exceeding the maximum amount of: EUR 350 000 for A*1+B*1 EUR 150 000 for B*1 EUR 150 000 for C*1 shall be excluded outright."</p> <p>Please clarify which is the correct maximum amount for Phasel (WP1&2)</p>	<p>28/11/2016 In the Annex 4.6 Model Financial Proposal Form.</p> <p>Instead of:</p> <p>"TOTAL PRICE (A*1+B*1+C*1) EXCLUDING VAT: Financial proposals exceeding the maximum amount of: EUR 350 000 for A*1+B*1 EUR 150 000 for B*1 EUR 150 000 for C*1 shall be excluded outright."</p> <p>Read :</p> <p>"TOTAL PRICE (A*1+B*1+C*1) EXCLUDING VAT: Financial proposals exceeding the maximum amount of: EUR 350 000 for A*1 EUR 150 000 for B*1 EUR 150 000 for C*1 shall be excluded outright."</p> <p>The document "Annexes" has been updated accordingly, please see updated document uploaded under the "Document Library".</p>

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Generated on the 17/02/2020 09:21:24 - Generation time 14 ms