# Call for tenders' details

Title: Study on Blockchains: Legal, Governance and Interoperability Aspects — Smart 2018/0038

Start date: 05/12/2018

Time limit for receipt of tenders: 17/01/2019

Contracting authority: European Commission, DG for Communications Networks, Content and Technology (CONNECT) Status: Closed

# Call for tenders question list

| # | Submission date     | Publication date    | Question subject | Question  | Answer   |
|---|---------------------|---------------------|------------------|---|--|
| I | 10/12/2018<br>14:32 | 12/12/2018<br>08:19 |                  | As concerns the above mentioned<br>Criterion, the tender specifications<br>(page 32) specify: "Tenderers<br>should provide a description of the<br>methodologies and multidisciplinary<br>approaches proposed for<br>undertaking<br>the tasks. They should list in<br>particular the tools and methods<br>envisaged. This description must be<br>as precise as possible. Methods and<br>tools should relate particularly to<br>[please develop further]." We<br>understand that there is a clerical<br>mistake in the last phrase. Could<br>you please provide us with an<br>updated version of the Tender<br>Specifications? | <b>12/12/2018</b><br>Thank you for pointing this out. New version of the tender specifications is now available. |

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| 2 |   | 10/12/2018<br>12:22 | 12/12/2018<br>11:53 | Team  | We are a legal entity established in<br>Germany with a sister legal entity<br>in the UK, part of the same<br>economic group. In the event of a<br>no-deal<br>Brexit, would we be able to staff the<br>project with people employed in<br>the UK?   | <b>12/12/2018</b><br>For the Access to Market of UK Legal<br>Entities, please see the information<br>for Tenderers from the UK provided<br>on page 4 of the Tender<br>Specifications . We are not in the<br>position to comment on the specific<br>labour law conditions applying to the<br>economical operators linked to no-<br>deal Brexit. |
| 3 |   | 12/12/2018<br>11:37 | 17/12/2018<br>11:50 | Section 4.2.4 Technical and<br>professional capacity criteria and<br>evidence | Criterion 1 seems to require<br>experience in the following fields: 1.<br>Blockchain technology 2.<br>International legal and regulatory<br>frameworks<br>for technology related fields 3.<br>Capacity in drafting reports and<br>recommendations. Evidence 1 talks<br>about 3 contracts/relevant services<br>of a minimum of 100 000 euro. A)<br>Please, explain whether each of the<br>3<br>fields shall be evidenced by 1<br>contract or not. B) Please, explain<br>whether "experience in<br>Blockchain technology" could<br>be<br>interpreted as technical (e.g.<br>engineering) experience in<br>Blockchain<br>technology. | <b>17/12/2018</b><br>A) Yes. One contract of final report<br>linked to that contract. B) Yes, but<br>also knowledge on legal issues with<br>blockchain is needed.  |

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| 4 | 21/12/2018<br>10:15 | 21/12/2018<br>11:08 | Provision of time sheets on<br>person/days, consumption, travel<br>details,<br>use of consumables etc | Provision of time sheets on<br>person/days, consumption, travel<br>details,<br>use of consumables etc has been<br>added as a minimum requirement for<br>the<br>preparation of interim and final<br>progress reports (which are not to be<br>in excess of 1000 words in length).<br>In the explanation of Part E of<br>the structure and content of the<br>tender, it it stated that the quoted<br>price must be a fixed amount which<br>includes all charges. In section<br>I.4.3 (Price) of the Draft Service<br>Contract (Service contract conditions<br>of January 2016) it is again stated<br>that reimbursement of expenses<br>(consumption, travel details, use of<br>consumables etc.) is not applicable<br>to this contract. Could the<br>Commission please confirm that the<br>conditions relating to the final<br>payment are as expressed in<br>"Payment of the balance"<br>(Section I.5.3. of the draft service<br>contract) and that payment is not<br>dependent on the receipt, approval,<br>acceptance and or audit of additional<br>documentary evidance relating to<br>time sheets on person/days,<br>consumables etc. | documentation is required. The<br>information on audits can ben found in<br>the general conditions of the model<br>service contract Article II.24 "Checks<br>and Audits" |

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| ť | 5 | 18/12/2018<br>13:44 |                  |                  | The tender specification requests<br>that "the tenderer should consider<br>the<br>work already carried out by other<br>actors". We are aware that the<br>Commission issued an invitation to<br>tender - SMART 2017/0044 - Study<br>on<br>opportunity and feasibility of an EU<br>blockchain infrastructure in<br>January 2018. In view of the very<br>short timescale for the completion of<br>the current legal study, could the<br>Commission indicate if prospective<br>tenderers will be given access to the<br>"work already carried out" by the<br>EU blockchain infrastructure study to<br>support the provision of<br>meaningful inputs for the<br>" socio-economic and legal<br>impacts of<br>deploying of a EU Blockchain<br>Infrastructure in 2020" (Specification<br>Page 11). | 21/12/2018<br>The successful tenderer who will carry<br>out the performance of this<br>procurement procedure will have<br>access to the final report of the "Study<br>on the socio-economic and legal<br>impacts of deploying of a EU<br>Blockchain Infrastructure in 2020" –<br>SMART 2017/0044. |

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| 6 | 02/01/2019<br>06:16 | 04/01/2019<br>15:28 |                  | 05/12/2018 for submission on<br>17/01/2019.<br>Our experience has shown that the<br>Commission generally attempts to<br>provide a period of 60 days for the<br>preparation and submission of<br>tender<br>responses. This tender formally<br>provided 42 days, however this<br>included<br>a year end holiday period. Tenderers<br>therefore only have a effective | <b>04/01/2019</b><br>The tender SMART 2018/0038 was<br>published on 05/12/2018 for<br>submission on 17/01/2019. Although<br>the Commission in some cases may<br>provide up to 60 days for the<br>preparation and submission of a<br>tender, the minimum requirement for<br>a tender of this type is 35 calendar<br>days. The tender provides 42 days for<br>tenderers to prepare and submit their<br>offers. For the above reasons, the<br>deadline for the call will not be<br>extended. |

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| 7 | 7 | 02/01/2019<br>14:36 |                  | Progress Reports, interim progress<br>report, final progress report (p.19<br>of ToR) | The Terms of Reference mention<br>progress reports in a general sense,<br>noting that they must be "up to<br>1000 words, supplied in electronic<br>format and sent by e-mail".<br>However, the terms of reference do<br>not<br>state the degree of frequency with<br>which these progress reports should<br>be submitted. It is also stated that<br>"a progress report is a short<br>document explaining what has been<br>executed so far to justify the<br>payment", but the table at p17<br>indicates that the only deliverables<br>linked to payment are the final study<br>report (including the final<br>progress report) and the Final Data.<br>The description of the final<br>progress report at p.19 clearly<br>suggests that it is intended to be<br>longer than 1000 words.<br>Furthermore, no other progress<br>reports are<br>listed in the table of deliverables.<br>Can you confirm whether the<br>paragraph referring to progress<br>reports in p.19 refers only to the<br>interim progress report and final<br>progress report? If so, can you<br>confirm that the 1000 word limit can<br>be disregarded in respect of those<br>two reports? If not, can you confirm<br>the degree of frequency with which<br>such progress reports are expected? | <b>04/01/2019</b><br>The Terms of Reference mention<br>progress reports in a general sense,<br>noting that they must be "up to 1000<br>words, supplied in electronic format<br>and sent by e-mail". However, given<br>the length of the study (6 months)<br>there will be only one interim progress<br>report at month 3 and a final progress<br>report as part of the final study report<br>- as stated in the table on page 17.<br>The 1000 word limit is to be respected<br>for the interim progress report; since<br>the final progress report is part of the<br>final study report it may be longer<br>than 1000 words. Only the final<br>progress report is liked to a payment<br>as it is part of the final study report |

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|                   |                  |                  | such progress reports are expected?<br>Further, can you confirm whether<br>such progress reports are to be<br>linked to a payment? |        |

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| 8 | 03/01/2019<br>14:28 | 07/01/2019       | Evidence for Criteria 1 | Evidence: the tenderer must provide<br>references for 3 contracts or<br>relevant services with sums, dates<br>and recipients, public or private,<br>accompanied upon request by<br>statements issued by the clients in<br>the<br>fields listed above performed in the<br>past three years with a minimum<br>value for each contract of EUR<br>100,000. With regards the requested<br>evidence, does this have to be<br>directly related to blockchain? Can it<br>be evidence regarding legal or<br>regulatory consultancy for other<br>technical areas? | 3 contracts or relevant services with |

| #  | Submission date | Publication date    | Question subject   | Question  | Answer  |
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| 9  |                 | 08/01/2019<br>11:37 | Page 21 of the ToR mentions that<br>the workshop will be organised by<br>the<br>Commission's services at the<br>Commission's premises in Brussels<br>and will<br>last one day. | Can you confirm what the capacity<br>of the venue which the Commission<br>will<br>make available will be?   | <b>08/01/2019</b><br>There are several meeting rooms<br>available with capacities ranging from<br>30 to about 150 attendees.  |
| 10 |                 | 09/01/2019<br>08:24 | Selection criteria - legal capacity and financial activity   | It is our understanding based on<br>Section 4.2.1, that evidence of legal<br>and regulatory capacity and financial<br>and economic activity are not<br>required to be provided at the initial<br>stage of the procurement<br>procedure but can be submitted<br>once the contract is awarded.<br>Please confirm.   | <b>09/01/2019</b><br>We confirm that the evaluation of<br>legal and regulatory capacity as well<br>as economic and financial capacity,<br>will be based on the Declaration on<br>Honour. The evidence will need to be<br>provided by the successful tenderer<br>after the contract award. |
| 11 |                 | 09/01/2019<br>08:31 | Selection criteria - team members  | In case a team member is not a<br>direct employee of a subcontractor<br>(e.g.<br>lawyers in some jurisdictions are not<br>allowed to be employed by a law<br>firm but they have service contracts<br>with their law firms), do these<br>team members, individuals, have to<br>be listed as subcontractors - experts<br>or can the law firm that these team<br>members work with be identified as<br>a<br>subcontractor. | <b>09/01/2019</b><br>A team member who is not a direct<br>employee of a subcontractor will need<br>to be identified and sign Annex 6B -<br>Letter of Intent for external experts.<br>The law firm needs to provide Annex<br>6A - Letter of Intent for sub-<br>contractors.                |

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| 12 | 08/01/2019<br>16:43 | 09/01/2019<br>13:40 |                  | says that "The study should propose<br>policy options by addressing the<br>developments and implications of<br>relevant use cases in non-financial<br>services, such as RegTech" | <b>09/01/2019</b><br>The study should, indeed, propose<br>policy options by addressing the<br>developments and implications of<br>relevant use cases in non-financial<br>services. It is up to the tenderer to<br>identify and propose non-financial<br>services and verticals where a<br>regulatory framework for blockchain is<br>relevant. |

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| 13 | 08/01/2019<br>13:51 | 13:49            | "policy options"<br>component of the interim report | (Task 2) will be dependent on the<br>outcomes of Task 1 (assessing<br>developments, trends etc.) and of<br>Task 3<br>(analysing and assessing the impact<br>of blockchain on the economy and<br>on<br>society). Would the Commission<br>consider delaying the element of the<br>interim report relating to<br>"outline policy options" to<br>permit<br>Task 3 to be launched immediately | <b>09/01/2019</b><br>The tenderer may assume that<br>proposing policy options (under Task<br>2) would be dependent on the<br>outcomes of Task 1 (assessing<br>developments, trends etc.) and of<br>Task 3 (analysing and assessing the<br>impact of blockchain on the economy<br>and on society). In this case, the<br>proposer may consider to justify the<br>inclusion or exclusion of sensitive<br>elements in the interim report relating<br>to "outline policy options" to permit<br>Task 3 to be launched immediately on<br>the completion of Task 1. |

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| 1 | 4 08/01/2019<br>16:41 | 10/01/2019<br>20:31 | Selection criteria-references | On page 29 of the Tender<br>Specification, it says that: " in<br>case of<br>participation of group members, e.g.<br>local affiliates of international<br>companies, documentary evidence<br>of the entire group (e.g. list of<br>contracts, etc.) will only be taken into<br>account if a specific written<br>endorsement of the participation by<br>the local affiliate and/or mother<br>company is provided." Does it mean<br>that if a tenderer belongs to an<br>international group, the tenderer can<br>include also the project<br>references of its affiliate company (a<br>local entity from different<br>jurisdiction that was in charge of the<br>project) without listing such<br>affiliate as its subcontractor but only<br>if the tenderer submits a<br>confirmation/endorsement issued by<br>its affiliate from another<br>jurisdiction confirming that the<br>affiliate will participate in the<br>blockchain study? Or does it mean<br>that such reference of tenderer's<br>affiliate will be accepted but only if<br>the affiliate confirms that the<br>tenderer participated in the project<br>that is listed as a reference? | <b>10/01/2019</b><br>We confirm that in accordance with<br>Section 4.2.4 of the Tender<br>Specifications, the tenderer can<br>include also the project references of<br>its affiliate company if the tenderer<br>submits a confirmation/endorsement<br>issued by its affiliate from another<br>jurisdiction confirming that the affiliate<br>will participate in the blockchain study. |

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| 15 | 10/01/2019<br>12:16 | 10/01/2019<br>20:38 | Annex 5 Power of Attorney<br>mandating one of the partners in a<br>joint<br>tender as lead partner and lead<br>contractor                             | Should Annex 5 be completed by<br>each sub-contractor (in addition to<br>Annex<br>6A - Letter of intent for sub-<br>contractor) in case of joint offer<br>submitted by one tenderer with<br>subcontractors (Option 3 of the<br>Cover letter)? | <b>10/01/2019</b><br>A sub-contractor needs to complete<br>Annex 6A, Letter of Intent. In addition<br>a sub-contractor whose share of the<br>contract is above 15 % of the price of<br>the tender or whose capacity is<br>necessary to fulfil the selection criteria<br>needs to complete Annex 4,<br>Declaration on Honour. Annex 5,<br>Power of Attorney, needs to be<br>completed only by partners. |
| 16 | 10/01/2019<br>21:33 | 11/01/2019<br>09:53 | Related section 2.5. After reception<br>of each study report, the<br>Commission will have 10 days to<br>approve or reject and request a new<br>report | Could the Commission provide more<br>detailed information about how the<br>reports will be evaluated and what<br>approval criteria will be used?  | <b>11/01/2019</b><br>The Commission will assess and<br>accept the reports based on the<br>quality of the information and the<br>recommendations provided, as well<br>as its pertinence with the stated<br>objective of the study.  |

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| 17 | 10/01/2019<br>21:31 | 11/01/2019<br>09:56 | Related to 2.2.4.team to address the<br>tasks flexible, allowing possible<br>changes in focus, iterations of<br>findings and nurture the work of EC<br>in<br>light of evolving understanding of<br>legal framew and economic impacts,<br>emerging trends and needs | Can the EC confirm that the possible<br>changes in focus and iterations<br>will not cause a increase of workload<br>and required resources? | The blockchain scenario (technology |

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| 18 | 11/01/2019<br>13:29 | 11/01/2019<br>14:14 | Duration of the Study  | Section 2.3 reads: "Duration of<br>the contract, including the period<br>of approval of the deliverables if<br>applicable, must not exceed the<br>period indicated in Article 1.3.3 of<br>the model service contract in line<br>with section II.2.7 of the contract<br>notice". Both article 1.3.3 of<br>the model service contract and<br>section II.2.7 refer to a duration of<br>eight months. However, section<br>2.4.1 reads "The study<br>including<br>the carrying out of the tasks, the<br>periods of approval of the Inception<br>and interim reports, deliverables and<br>Final report, must not exceed 6<br>months, starting from the data the<br>contract is awarded". May you<br>specify which duration is correct: six<br>or eight months? | <b>11/01/2019</b><br>Thank you for pointing this out; there<br>is a typo in section 2.4.1 of the Tender<br>Specifications. In accordance with<br>section 2.4.2, the task execution<br>duration is 6 months. The contract<br>duration of 8 months includes the task<br>execution and 60 days for approval of<br>final deliverables and payment. |
| 19 | 11/01/2019<br>12:36 | 11/01/2019<br>14:19 | Question regarding: 'Legible<br>photocopy of the notice of<br>appointment of<br>the persons authorised to represent<br>the tenderer' | Can you please clarify what<br>documentation is needed in this<br>regard?  | <b>11/01/2019</b><br>The document can be e.g. an extract<br>of company registration or the<br>statutes of the company where the<br>person(s) authorised to represent the<br>company in view of signing contracts<br>are clearly indicated.   |

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| 20 |                 | 15/01/2019<br>11:10 | Requirement: Legible photocopy of<br>the notice of appointment | With regards to: Legible photocopy<br>of the notice of appointment of the<br>persons authorised to represent<br>tenderer. Is a copy of the contract of<br>employment considered sufficient?   | <b>15/01/2019</b><br>There should be a document provided<br>where it is stated that the person<br>holding a certain position, e.g. a<br>Director, is authorised to represent<br>the tenderer. In addition, some proof<br>of the appointment of the person in<br>question in the position giving<br>authorisation to represent the<br>tenderer, needs to be provided. A<br>copy of the contract of employment<br>alone is not sufficient. It is not<br>necessary either if the link to the<br>position having the authorisation is<br>otherwise clearly proved. |
| 21 |                 | 16/01/2019<br>10:01 | Annex 6 A (sub-contractors) / Annex<br>6B (external experts)   | In case of a law firm acting as<br>tenderer, should its lawyer who are<br>self-employed and performing their<br>services under a service agreement<br>with the law firm sign Annex 6 A<br>(sub-contractors) or Annex 6B<br>(external<br>experts)? | <b>16/01/2019</b><br>Please see Question11   |

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