

Call for tenders' details

Title: Study on the Adaptation Strategies of the Sugar Supply Chain After the End of the Sugar Quotas

Start date: 25/03/2020

Time limit for receipt of tenders: 04/05/2020

Contracting authority: European Commission, DG Agriculture and Rural Development (AGRI)

Status: Closed

Call for tenders question list

#	Submission date	Publication date	Question subject	Question	Answer
1	01/04/2020 16:00	17/04/2020 11:08	Context of the study	On page 4 of Annex I - Part 2 ToR, 1.1.1. first paragraph "the export reduction resulting from the WTO Sugar Panel in 2005" is mentioned. We also know that during the time that EU quotas were in place, the WTO restricted the export. Could you elaborate a bit more on the WTO Sugar Panel in 2005? What did it consist of and what effect did it have on sugar market balance? Is there a previous report that covers this topic?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
2	01/04/2020 16:00	17/04/2020 11:13	Economic Actors	On page 7 of Annex I - Part 2 ToR 1.3.1.3. it says "beet growers and sugar producers and will take into account other relevant actors, including: sugar cane refiners, food industry, other industries using sugar, users of by-products, traders, retailers, and final consumers". What is meant with sugar producers? Are these the producers of the sugar cane / sugar beet, or the producers of the sugar from those raw materials? If so, do these actors overlap with the actors described afterwards?	17/04/2020 Ares(2020)2075815
3	01/04/2020 16:00	17/04/2020 11:19	Products to be covered	On page 7 of Annex I - Part 2 ToR 1.3.1.1. it says "The study shall cover all products related to the sugar production chain from sugar beet to refined sugar, by-products and other relevant products (e.g. bioethanol)." This would presume we exclude sugar cane, however in 1.3.1.3. it says "The study will... take into account... sugar cane refiners". Do we exclude or include sugar cane and its supply chain?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
4	01/04/2020 16:00	17/04/2020 11:22	Economic actors	On page 7 of Annex I - Part 2 ToR 1.3.1.3 the list of actors that should be taken into account in this study are listed. This list does not explicitly mention actors that are involved in transportation. Do we need to include these actors as well or are they covered in one of the other mentioned actors?	17/04/2020 Sugar Study QA1
5	01/04/2020 16:00	17/04/2020 11:25	Case studies	On page 10 of Annex I - Part 2 ToR 1.3.2.3. first paragraph, the memberstate are mentioned that need to be covered with the case studies. How where these countries chosen? Could you elaborate on what basis these countries were selected?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
6	06/04/2020 13:34	17/04/2020 11:43	Annex I - Part 2 ToR	On page 6 of Annex I - Part 2 ToR 1.1.1. last paragraph, it says that the general purpose of this study is "comprehensive review of the possible strategies for improving the market resilience of the sector". In 1.1.2. it says "The analysis should focus on ... existing adaptation strategies ensure an appropriate level of resilience". The question is who is the owner of these strategies. Is it right to understand that what is meant here is "comprehensive review of the possible strategies for the EU for improving the market resilience of the sector"? The same holds for the second sentence, is meant here "The analysis should focus on ... the extent to which the existing adaptation strategies of companies ensure an appropriate level of resilience"?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
7	06/04/2020 13:35	17/04/2020 11:48	Annex I - Part 2 ToR	On page 6 of Annex I - Part 2 ToR 1.1.1. last paragraph, its says that the general purpose of this study is "comprehensive review of the possible strategies for improving the market resilience of the sector". In 1.1.2. it says "The analysis should focus on ... existing adaptation strategies ensure an appropriate level of resilience". The question is whether this study should focus on possible strategies, or existing strategies.	17/04/2020 Sugar Study QA1
8	06/04/2020 13:35	17/04/2020 11:51	Annex 1 Part 2 ToR	On page 11 of Annex 1 Part 2 ToR 1.3.3. Q1 it states "What are the main drivers of the EU sugar sector's competitiveness?" Is meant here the elements that make the EU sugar market more or less competitive, or should the answer to this question focus on trends, including a time element; what drivers will and have been influencing the EU sugar market competitiveness?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
9	06/04/2020 13:35	17/04/2020 11:53	Annex 1 Part 1	On page 14 of Annex 1 Part 1 Criterion T4 it says that an expert is required with "at least 5 years' professional experience in the field or at least 8 years' professional experience in the field". We believe that this criterion will reduce the number of organisations that will be able to participate in this tender considerably. We wonder whether you would be willing replace the text with the following: "The expert should have either a relevant University degree and at least 3 years' professional experience in the field or at least 5 years' professional experience in the field".	17/04/2020 Sugar Study QA1
10	06/04/2020 13:35	17/04/2020 11:57	Annex 1 Part 1	On page 14 of Annex 1 Part 1 Criterion T4 it says "The expert should have either a relevant University degree and at least 5 years' professional experience". Is our assumption correct that a study in economics (with good experience in evaluating policy and commodity trading) would meet the requirement of "a relevant University degree" ?	17/04/2020 Sugar Study QA1
11	06/04/2020 18:32	17/04/2020 12:00	Template	Where do I find the template for submitting the tender?	17/04/2020 Sugar Study QA1

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#	Submission date	Publication date	Question subject	Question	Answer
12	08/04/2020 13:52	17/04/2020 12:02	Annex 1 Part 2 1.3.2.3 Case studies	On page 10 of Annex 1 Part 2 1.3.2.3. the case studies are described. Is there specific reasoning behind the selection of these case studies? Of course we have hypotheses why these countries were selected, but we would like to know if there were specific characteristics of these countries that made them to be chosen as a case study in study.	17/04/2020 Sugar Study QA1
13	24/04/2020 14:55	29/04/2020 15:01	Page 9 of the Part 1 Administrative specs document	We are looking to contract an external expert to which we think that rule “d)” on page 9 of the Part 1 Administrative specs document applies. However, we as the tenderer will rely partially on the experts’ capacities to fulfil the selection criteria. Would you be able to inform us whether we need to fill out Annex 4 considering that his involvement will approximately be less than 5%, and if so, whether we need to fill out Annex 5.1 or Annex 5.2?	29/04/2020 Q&A2