

## Call for tenders' details

Title: Country report on technical textiles in Brazil, Japan, South Korea and the United States.

Start date: 30/12/2014

Time limit for receipt of tenders: 09/02/2015

Contracting authority: Executive Agency for Small and Medium Sized Enterprises (EASME)

Status: Closed

## Call for tenders question list

**Call for tenders questions summary**

#	Submission date	Publication date	Question subject	Question	Answer
1	20/01/2015 09:00	23/01/2015 09:47	Regional scope of market data to be prepared	<p>In the call for TOR for the technical proposal there is mentioned under Task 2 that not only the markets of Brazil, Japan, South Korea and USA shall be analyzed in the contemplated mission but also ‘.... a ranking for each product family of the respective country versus the world and the EU markets’ shall be carried out.</p> <p>Question: To which level of depth shall this World / EU market analysis be carried out in the course of the mission?</p>	<p><b>23/01/2015</b></p> <p>In the context of the task 2 of call for tenders the contractor has to provide, a ranking of the country versus the world and the EU markets for each of the 12 product-families of technical textiles products. This request serves the aim of the study to improve knowledge and to search for business opportunities in the markets of the mentioned countries. In this context the results of the study could become a tool for the EU companies to develop their internationalisation strategies though cooperation agreements or by searching export opportunities in promising niche markets. Therefore, the reference to the task 2 related to market analysis requests the contractor, to identify at least the two most important/representative products for each of the 12 product families.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
2	20/01/2015 09:05	23/01/2015 11:42	Applicant team structure (Q1)	<p>The applying legal unit on our side (also called 'the lead office') is a EU based registered and operative company. The mother company (majority shareholder) of the lead office is headquartered in a non EU country (Switzerland). The mother company has – apart from the lead office - subsidiaries in Switzerland as well as around the world (all those are called “sister companies” of the lead office). The applying EU legal unit (the lead office) will not only manage the project from an administrative point of view (being the responsible counterpart of EASME regarding the contemplated mission) but will also take over the day to day project leadership of the contemplated study as it (the lead office) is in any case the world wide head of all technical textile and chemical fiber activities of the Group. However: The Sister companies will also need to be involved in the contemplated mission and thus become a subcontractor of the EU lead office (supplying the corresponding forms and information to EASME if individually receiving more than 20% of project funds).                      Question : Does this structure constitute a problem for EASME when awarding the contract ?</p>	<p><b>23/01/2015</b>                      Tenderers from Switzerland as per the Tender Specifications (point 2.1 - Eligibility ) are not eligible as leader and/or partner in a consortium. This does not apply to subcontractors.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
3	20/01/2015 09:07	23/01/2015 11:44	Applicant team structure (Q2)	<p>In the course of work on the contemplated mission a larger team of consultants (of EU and non EU nationality) will be engaged on the mission (in parallel to the staff of the lead office) constituted by a) employees of "sister companies" (EU and non EU nationals) of the Group as well as b) textile experts (independent consultants) associated with the group.</p> <p>Question a: Does this 'EU and non EU' as well as 'employed and independent expert' consultant structure constitute a problem for EASME when awarding the contract ?</p> <p>Question b: Given the global scope of the mission and the envisaged international consultant team in the end a majority of funds from the contemplated project might be paid out by the EU lead office as compensation for work carried out to non EU legal units or to (EU and non EU) independent experts involved in running the mission. Does this constitute a problem for EASME when awarding the mission ?</p>	<p><b>23/01/2015</b></p> <p>a) The nationality of the experts and/or its employees is not relevant  b) The tenderers must indicate clearly in their methodology, which parts of the work will be sub-contracted, and the identity of all subcontractors undertaking more than 20% of the work by value. In case an important/considerable part of the work is being subcontracted, EASME might require more detailed information and on a case by case might decide not to award the contract.</p>
4	02/02/2015 18:37	06/02/2015 13:10	Administrative proposal	<p>Could you tell me in which envelope must be the section 2: Administrative proposal and presentation of the tenderer?</p>	<p><b>06/02/2015</b></p> <p>Technical tender and Administrative tender should be in the same envelop.</p>

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