

## Call for tenders' details

Title: Leasing or Long-term Lease of Vehicles and Associated Services for Frontex Operational Activities

Start date: 17/09/2020

Time limit for receipt of tenders: 27/10/2020

Contracting authority: European Border and Coast Guard Agency (Frontex)

Status: Closed

## Call for tenders question list

#	Submission date	Publication date	Question subject	Question	Answer
1	07/10/2020 16:27	07/10/2020 16:32	Polish version of Tender documentations	Please provide documentation for the procedure in Polish.	<b>07/10/2020</b> Polish versions of tender documentations have been downloaded to Document library. Please note that in case of discrepancies between English and Polish versions of the documentations English version will prevail.
2	02/10/2020 15:06	08/10/2020 08:21	LOT 2 Size of wheels	1. Does the Ordering Party allow 19 or 20 inch wheels? Currently, manufacturers, due to the reduction of exhaust emissions, use tires with low rolling resistance (low profile, large size).	<b>08/10/2020</b> Tyres with bigger diameter than 18 inches are not acceptable for this tender. The primary use of vehicles is for patrolling purposes at the border areas, including poor road and off-road conditions. Tyres with bigger diameter than 18 inches do not fit to this requirement.

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#	Submission date	Publication date	Question subject	Question	Answer
3	02/10/2020 15:06	08/10/2020 08:24	LOT 2 Replacement of the car model	2. Does the contracting authority allow, during the validity of the framework agreement, when the proposed model becomes unavailable, replacement with a model that meets the minimum specifications currently required in the tender? For a minimum period of 6 years (contract + rental), it is unpredictable to guarantee the delivery of vehicles in unchanged completion and parameters. This is due to the anticipated changes in emissions regulations and changing mandatory equipment.	<b>08/10/2020</b> Annex I – Tender specifications has been modified by adding the following sentence to point 2.2.1. b): If during implementation of the project a proposed car is not available any longer at the market due to discontinuity of the production (e.g. lifting, introduction of the model replacing the old one) or due to other reasons the contractor shall provide a car which is a replacement of originally proposed car which is no longer available. The replacement car should fulfil all minimum technical parameters of the originally accepted car. In situations when the official price of the replacement car presented in the catalogue of the main car dealer (representing the car manufacturer in a given country) is higher than the price of the originally proposed car in the official catalogue of the contractor at the time of the submission of the offer, Frontex accepts the increase of the price however not more than 15% increase to the original price.

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#	Submission date	Publication date	Question subject	Question	Answer
4	02/10/2020 15:06	08/10/2020 08:26	LOT 2 Financial proposal Annex IV	3. Can the awarding entity supplement in the financial proposal, Annex IV, the missing tender evaluation criteria indicated in Annex No. 1. - delivery time - additional services (repair management, unlimited mileage)	<b>08/10/2020</b> Financial offer, as such does not deal with the evaluation criteria. Annex IV provides a template and reflects the way how the Contracting Authority requires the bidder to submit its financial offer and it cannot be modified.

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5	04/10/2020 14:23	08/10/2020 08:30	Cena w czasie trawania kontraktu / Price during the implementation of the contract	Kontrakt jest podpisywany na 4 lata. Oferta w przetargu ma być ważna przez 3 miesiące. Jak będzie liczona zmiana ceny usługi w czasie trwania kontaktu? / The contract is signed for 4 years. The offer in the tender is to be valid for 3 months. How will the change in the price of the service be calculated during the contact period?	<b>08/10/2020</b> Annex I – Tender specifications has been modified by adding the following sentence to point 2.2.1. b): If during implementation of the project a proposed car is not available any longer at the market due to discontinuity of the production (e.g. lifting, introduction of the model replacing the old one) or due to other reasons the contractor shall provide a car which is a replacement of originally proposed car which is no longer available. The replacement car should fulfil all minimum technical parameters of the originally accepted car. In situations when the official price of the replacement car presented in the catalogue of the main car dealer (representing the car manufacturer in a given country) is higher than the price of the originally proposed car in the official catalogue of the contractor at the time of the submission of the offer, Frontex accepts the increase of the price however not more than 15% increase to the original price.

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#	Submission date	Publication date	Question subject	Question	Answer
6	06/10/2020 07:58	08/10/2020 08:34	Vehicles brands	As there are many vehicles that fulfill requirements, are there any preferences regarding brands of the vehicles for Lot 2?	<b>08/10/2020</b> Any vehicle that meets the requirements of the Terms of Reference and technical specifications can be proposed for this tender.

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#	Submission date	Publication date	Question subject	Question	Answer
7	06/10/2020 15:02	08/10/2020 08:40	Pytanie do Części 1 - specyfikacja pojazdu / A question concerning Lot 1 - vehicle specification	<p>Pojazdy 4 WD/AWD przystosowane do jazdy w terenie. Pkt. 6.1.2. Nadwozie pojazdu - kolor nadwozia. Czy Zamawiający dopuści dodatkowo oprócz koloru srebrnego metalizowanego; pojazdy w kolorze nadwozia (metalizowane lub perłowe): biały, szary i jego odcienie, brązowy i jego odcienie, czarny? Czy Wykonawca składający ofertę może wskazać w formularzu ilość dostępnych (oferowanych) pojazdów w danym kolorze? / 4</p> <p>WD/AWD off-road vehicles. P. 6.1.2. of ToR Vehicle body - body color. Will the Contracting Authority allow (in addition to the silver metallic color) vehicles in body color (metallized or pearl): white, gray and its shades, brown and its shades, black? Can tenderer submitting the offer indicate in the form the number of available (offered) vehicles in a given color?</p>	<p><b>08/10/2020</b></p> <p>The colour of the vehicle is stipulated "light metallic silver" following the requirements of Frontex Corporate Visual Identity (CVI). The Contracting Authority has taken into consideration potential unavailability of an economic operator to provide higher number of vehicles in the required colour. Therefore ToR p.6.1.2 gives the possibility to the provider not to re-paint the proposed vehicles but stipulates that "for a fast delivery the contract authority can accept, based on a previous formal approval, a professional full vehicle wrap with premium metallic silver colour film". Therefore the contractor may consider to propose any colour of vehicle different from light metallic silver, but wrapped with a professional full vehicle wrap with premium metallic silver colour film.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
8	06/10/2020 15:03	08/10/2020 08:45	A question concerning Lot 1	Pojazdy 4 WD/AWD przystosowane do jazdy w terenie. Pkt. 6.1.3. Silnik i skrzynia biegów: Czy Zamawiający oczekują oferty na pojazdy z silnikiem benzynowym wspomaganym silnikiem elektrycznym – hybrydowym typu plug-in, czy zamawiający oczekuje oferty na pojazdy z silnikiem benzynowym, a dodatkowo dopuszcza jako alternatywne rozwiązanie pojazdy hybrydowe typu plug-in? / 4 WD/AWD off-road vehicles. P. 6.1.3. of toR Engine and gearbox: Does the Contracting Authority expect an offer for vehicles with a gasoline engine assisted by an electric motor - plug-in hybrid type, or does the ordering party expect an offer for vehicles with a gasoline engine, and additionally allows plug-in hybrid vehicles as an alternative?	<b>08/10/2020</b> Vehicles with gasoline engine only, vehicles with gasoline engine supported by electric motor as well as plug-in hybrids are acceptable. However, for evaluation purposes only the displacement and the power of the internal combustion engine will be taken into consideration.

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9	06/10/2020 15:04	08/10/2020 08:49	A question concerning Lot 1	<p>Pojazdy 4 WD/AWD przystosowane do jazdy w terenie. Pkt. 6.1.4. Koła i opony: lit. b) koło zapasowe Czy Zamawiający dopuszcza dla Części 1, aby</p> <p>oferowany pojazd miał koło zapasowe dojazdowe lub zestaw naprawczy, przy spełnieniu pozostałych wymagań? Jednocześnie informujemy, że obecnie oferowane pojazdy na rynku wyposażone są standardowo w zestaw naprawczy, koło zapasowe dojazdowe jest dostępne o ile występuje w ofercie akcesoryjnej, natomiast pełnowymiarowe koło zapasowe występuje w bardzo ograniczonej liczbie pojazdów dostępnych na rynku europejskim, dlatego wnioskujemy o dopuszczenie alternatywnych rozwiązań w postaci zestawu naprawczego lub koła zapasowego dojazdowego, które zapewnia dalsze przemieszczanie pojazdu w przypadku braku powietrza w oponie (awarii ogumienia). / 4WD/AWD off-road vehicles. P. 6.1.4. of ToR Wheels and</p> <p>tires: b) spare wheel. Does the Contracting Authority allow the</p>	<p><b>08/10/2020</b></p> <p>The greater use of these vehicles will be for patrolling purposes, including in poor road and off-road conditions. It is obligatory that the proposed vehicle is equipped with full-size spare wheel.</p>



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#	Submission date	Publication date	Question subject	Question	Answer
				<p>Contracting Authority allow the offered vehicle for Part 1 to have a spare wheel or a repair kit, provided that the other requirements are met? At the same time, we would like to inform you that the vehicles currently offered on the market are equipped with a repair kit as standard, the temporary spare wheel is available if it is included in the accessory offer, while the full-size spare wheel is available in a very limited number of vehicles available on the European market, therefore we apply for the approval of alternative solutions in the form of a repair kit or a spare wheel, which ensures further movement of the vehicle in the event of a lack of air in the tire (tire failure).</p>	

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#	Submission date	Publication date	Question subject	Question	Answer
10	06/10/2020 15:05	08/10/2020 08:57	A question concerning Lot 1	<p>Pojazdy 4 WD/AWD przystosowane do jazdy w terenie. Pkt. 6.1.5. Osiągi (warunki) terenowe: lit. c) Prześwit: Czy Zamawiający dopuszcza dla Części 1, aby oferowany pojazd miał prześwit minimalny 190 mm, przy spełnieniu pozostałych wymagań? / 4 WD/AWD off-road vehicles. P. 6.1.5.</p> <p>of ToR Off-road performance (conditions): c) Ground clearance: Does the Contracting Authority allow the offered vehicle for Part 1 to have a minimum ground clearance of 190 mm, provided that other requirements are met?</p>	<p><b>08/10/2020</b></p> <p>Off-road performance is crucial for the performance of the vehicles from the perspective of their use as stipulated in the Terms of Reference point 3.3 - The FWC established following this procurement procedure shall cover the purchase of the service vehicles, which are intended to be used by the personnel in the execution of their duties. The above mentioned duties include also border patrols mainly in poor road and/or off-road conditions, therefore, ground clearance of minimum 200mm is required. Minimum ground clearance of 190 mm is not acceptable.</p>

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11	06/10/2020 15:05	08/10/2020 08:58	A question concerning Lot 1	Pojazdy 4 WD/AWD przystosowane do jazdy w terenie. Pkt. 6.1.7. Specyfikacja komfortu wnętrza: lit. c) fotele przednie: Czy Zamawiający dopuszcza, aby oferowany pojazd miał regulowany elektrycznie lub ręcznie (manualnie) pod względem wysokości i głębokości oraz pochylenia oparcia tylko fotel kierowcy, natomiast fotel pasażera (dysponenta) regulowany elektrycznie lub ręcznie (manualnie) pod względem głębokości oraz pochylenia oparcia? / 4WD/AWD off-road vehicles. P. 6.1.7. of ToR Interior comfort specification: c) front seats: Does the Contracting Authority allow that the offered vehicle is electrically or manually (manually) adjustable in terms of height and depth and backrest inclination - only the driver's seat, while the passenger's seat is electrically or manually adjustable in terms of depth and inclination of the backrest?	<b>08/10/2020</b> Front seats adjustable electrically or manually in terms of height and depth are acceptable.

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12	06/10/2020 15:06	08/10/2020 09:06	A question concerning Lot 1	<p>Pkt. 6.1.7. Specyfikacja komfortu wnętrza: lit. d) nawigacja: Co Zamawiający rozumie przez określenie „Zintegrowany system nawigacji samochodowej zawierający całą mapę drogową Europy” Czy Zamawiający dopuści aby oferowany pojazd, jako alternatywne rozwiązanie był wyposażony w fabryczne urządzenie wielofunkcyjne, zawierające m.in. radio z Bluetooth (współpracujące z najnowszymi telefonami GSM) łącznie USB, a zamiast systemu nawigacji satelitarnej (samochodowej) wyposażony w funkcję MirrorLink, która umożliwia integrację smartfona z systemem audio-nawigacyjnym samochodu? /</p> <p>P. 6.1.7. of ToR Interior comfort specification: d) navigation: What the Contracting Authority understands by the term "Integrated car navigation system containing the entire road map of Europe" Will the Contracting Authority allow the offered vehicle to be equipped with a factory multifunctional device as an alternative solution, including Bluetooth radio (compatible with the latest GSM phones) USB connection, and instead of a satellite (car)</p>	<p><b>08/10/2020</b></p> <p>The primary use of vehicles is for patrolling purposes at the border areas, where internet connection might be poor. It is obligatory that the proposed vehicles are equipped with Integrated car navigation system containing the entire road map of Europe. MirrorLink function does not serve to the purpose and it is not acceptable for this tender.</p>

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				(car) navigation system equipped with the MirrorLink function, which enables smartphone integration with the car's infotainment system?	
13	09/10/2020 17:57	12/10/2020 18:56	Deadline for sending offers	Do you plan to extend the time for sending offers? The automotive industry is now in a problematic situation, and thus a month is a short time to establish a consortium to plan and be sure of the conditions for a contract worth 3.5 million euro.	<b>12/10/2020</b> Frontex decided to postpone the deadline for the submission of offers until 27/10/2020, 11:00. Shortly the new deadline will be announced in the corrigendum to the Contract Notice.
14	12/10/2020 14:25	13/10/2020 10:46	Requirements	Is it permissible to offer drafted in English with attachments (Information of the Registration Court, references, financial statements, certificates of good conduct, Certificates of arrears) in Polish language without translation?	<b>13/10/2020</b> Yes, it is.
15	12/10/2020 14:25	13/10/2020 10:48	Requirements	Can the Ordering Party confirm the correctness of the interpretation - the requirements of the "towing possibility" towing hook for a trailer?	<b>13/10/2020</b> The requirement for towing possibility is stipulated in ToR 6.1.9, mirrored in 6.2.8 for both lots. The towing possibility requirement is further clarified in ToR points 6.1.9 b) and 6.2.8 b) stipulating: tow rope and front/rear shackles to connect the tow rope. The requirement for towing possibility does not oblige the bidder to propose a vehicle with a towing hook for a trailer.

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#	Submission date	Publication date	Question subject	Question	Answer
16	12/10/2020 19:48	13/10/2020 10:49	Requirements LOT 2	Does the Employer allow MPV car equipped with adaptive headlights LED matrix that contain features: automatic headlight leveling system and front fog lights?	<b>13/10/2020</b> Yes, it does.
17	14/10/2020 10:33	15/10/2020 11:26	Lot 1 - 4WD/AWD vehicles with off-road capabilities	Does the Employer allow the use of part 1 and technical parameters: Body and dimensions External length:4447mm External height between:1598mm Off-road performance Ground clearance: 183mm	<b>15/10/2020</b> The requirements stipulated in ToR, point 6 are the minimum requirements to be met by the proposed vehicle to pass the evaluation. Lower parameters than those stipulated ToR, point 6 Minimum requirements are not acceptable.
18	14/10/2020 13:04	15/10/2020 11:28	LED headlights	What the Employer understands by Term of Reference 6.1.6. Safety and security: I) LED headlights? Does the parameter apply to all LED lights?	<b>15/10/2020</b> The requirement for LED headlights stipulated in point 6.1.6 I) for Lot 1 and mirrored in point 6.2.5 for Lot 2 applies only to the headlights of the proposed vehicle.

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19	14/10/2020 18:46	15/10/2020 11:32	Requirements LOT 2	Please provide the definition of the Reference Price as required in Annex 4 (Financial Proposal).	<b>15/10/2020</b> Reference price is the price proposed by the bidder to cover all the costs of 24 months of operational leasing or long-term lease of one vehicle proposed for Frontex operational activities, including all proposed services and any potential administrative costs. This price will be used for scoring the proposal during tender evaluation.
20	14/10/2020 18:46	15/10/2020 11:34	Requirements LOT 2	In Annex II for LOT 2, point 6.2.4, all-season tires are required. However, in Annex I, the replacement of summer / winter tires is rewarded. Please confirm: with what tread the summer tires are to be delivered with; typical summer or all-season tires?	<b>15/10/2020</b> The requirements stipulated in point 6 of this ToR are the minimum requirements for the tender to pass the evaluation. Likewise, the requirement for all season tyres is a minimum requirement for the proposal to successfully pass the technical evaluation. However, additional scores will be awarded in the event that the bidder proposes the vehicle with summer and winter tyres combined with the service for storage and replacement of tyres twice a year, as stipulated in Annex I point 3.3.1. Technical evaluation.

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21	19/10/2020 09:32	20/10/2020 12:01	Lenght of possibility of ordering cars	<p>The framework contract lasts 4 years and the leasing period is 2 years.</p> <p>I understand that the installment and car leasing in force lasts 2 years in real terms, because if there was an order in the 3rd year, it would not fully fit into the length of the framework contract. I understand well? How quickly after winning the tender are you able to order all the cars? I am asking because the discounts assigned to a given model change over the years, even the models may change.</p>	<p><b>20/10/2020</b></p> <p>The duration of the FWC is 4 years. The leasing period is 2 years. According to the provision in point 2.1.3 Duration of the contract from Tender Specification “The FWC provisions shall continue to apply to the OFs after its expiry, but no longer than 6 months”. Therefore, to comply with the abovementioned the Contracting Authority can issue Order Form at any time during the period of validity of the contract, but not later than 2 years and a half after signature of the contract. Furthermore, following the provisions of point 3.3 Estimated volume of the contract from the Terms of Reference – “The 1st Order Form is estimated to be placed shortly after the signature of the FWC (within 2 weeks) possibly with the maximum number of units encompassed by the contract” the Contracting Authority consider the possibility to order the full amount of vehicles shortly after signature of the FWC.</p>



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22	21/10/2020 10:02	22/10/2020 12:59	Sekcja 6.1.6 Bezpieczeństwo i ochrona, wiersz I) Subject: Section 6.1.6. Safety and security, p. I)	Proszę o informację dotyczącą zapisu w sekcji 6.1.6 Bezpieczeństwo i ochrona, wiersz I). Czy w zaproponowanym pojeździe wystarczy, aby światła mijania (krótkie) były w technologii LED? Czy mają to być światła mijania i drogowe (krótkie i długie)? Description: Please provide information about the description from section 6.1.6 6.1.6. Safety and security, p. I). Is it enough to propose a vehicle with only short beam in LED technology? Or are they supposed be short beam and high beam?	<b>22/10/2020</b> The proposed LED headlights under both Lots should emit all required categories of lights in LED technology.

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23	22/10/2020 13:54	22/10/2020 17:44	Załącznik nr I, sekcja 3.2.2 udokumentowanie doświadczenia Annex I, Section 3.2.2 documentation of experience	<p>Proszę o sprecyzowanie czy jako spełnienie Zdolności technicznej,prawnej i zawodowej i wymagane przez Zamawiającego udokumentowanie posiadanego doświadczenia poprzez złożenie wykazu podobnych umów realizowanych w latach 2017,2018,2019 potencjalny Wykonawca może poświadczyć wykaz takich umów z jednego roku 2019? Czy Zamawiający wymaga, aby przedłożyć listy referencyjne i realizację umów z każdego roku osobno: 2017,2018,2019? Please specify if for the fulfilment of the technical, legal and professional capacity and for documenting of the required by the Contracting Authority experience by submitting a list of similar contracts implemented in years 2017, 2018, 2019, the potential contractor can provide the list of such contracts from one year 2019? Does the Contracting Authority require to submit reference letters for contracts from each year separately: 2017,2018, 2019? Please specify if for the fulfilment of the technical, legal and professional capacity and for documenting of the required by</p>	<p><b>22/10/2020</b> Evidence of experience (a list of similar contracts, reference letters) do not need to cover contracts implemented in each year: 2017, 2018 and 2019. It is sufficient if refers to one year only.</p>

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				for documenting of the required by the Contracting Authority experience by submitting a list of similar contracts implemented in years 2017, 2018, 2019, the potential contractor can provide the list of such contracts from one year 2019? Does the Contracting Authority require to submit reference letters for contracts from each year separately: 2017,2018, 2019?	
24	25/10/2020 21:01	26/10/2020 10:13	Problems with "ec.europa.eu" website	When you try to submit an offer, the message "The EUROPA server is temporarily unavailable We apologise for any inconvenience this may cause you." is displayed, please solve the problem and since I cannot do it today, reading October 25, 2020, please extend the time for submitting offers by the time of failure of the IT system,	<b>26/10/2020</b> The e-Submission portal was having maintenance works and it is supposed to be fully operational from Monday morning 26/10/2020.

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#	Submission date	Publication date	Question subject	Question	Answer
25	26/10/2020 15:35	26/10/2020 21:55	Ubezpieczenie	Czy ubezpieczenie ma również obejmować uszkodzenia, które miały miejsce w trakcie jazdy poza drogami publicznymi, w terenie? Czy w ubezpieczeniu ma być ujęta kradzież i szkoda całkowita pojazdu? Does the insurance also cover damage that has occurred while driving off public roads, off-road? Do the theft and total loss of the vehicle are to be covered by insurance?	<b>26/10/2020</b> Since the question has been asked less than six working days before the deadline of the submission of offers the Contracting Authority has a right not to provide the answer.
26	26/10/2020 15:34	26/10/2020 21:56	wcześniejsze zerwanie umowy	Czy Zamawiający dopuści kary za wcześniejsze zerwanie umowy jeżeli wina takiego zerwania nie leży po stronie Wykonawcy? Will Frontex allow penalties for early termination of the contract, if the fault is not on the side of the Contractor?	<b>26/10/2020</b> Since the question has been asked less than six working days before the deadline of the submission of offers the Contracting Authority has a right not to provide the answer.
27	26/10/2020 15:34	26/10/2020 21:57	wymiana opon	Czy dodatkowe opony zimowe oraz letnie powinny być ujęte w racie, czy wymiana będzie odbywała się na terenie Polski i na czyj koszt? Should additional winter and summer tires be included in the installment? Will the exchange take place in Poland and at whose expense?	<b>26/10/2020</b> Since the question has been asked less than six working days before the deadline of the submission of offers the Contracting Authority has a right not to provide the answer.

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28	26/10/2020 15:33	26/10/2020 21:59	ocena stanu technicznego	Czy Frontex dopuszcza jakieś rozwiązanie w zakresie oceny stanu pojazdu, niezależny rzeczoznawca, przewodnik zwrotu PZWLP itp. oraz dodatkowej opłaty z tytułu ponadnormatywnego zużycia? Does Frontex allow any solution for vehicle condition assessment, an independent appraiser, PVRLA return guide, etc., and an extra charge for abnormal wear?	<b>26/10/2020</b> Since the question has been asked less than six working days before the deadline of the submission of offers the Contracting Authority has a right not to provide the answer.

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