

Call for tenders' details

Title: Framework Contract for the Provision of Mobile Telephony Services

Start date: 28/01/2021

Time limit for receipt of tenders: 16/03/2021

Contracting authority: European Border and Coast Guard Agency (Frontex)

Status: Closed

Call for tenders question list

Call for tenders questions summary

#	Submission date	Publication date	Question subject	Question	Answer
1	15/02/2021 17:05	22/02/2021 22:14	Ref Annex II Terms of Reference p. 2.3.4 i)	Ref Annex II Terms of Reference p. 2.3.4 i) The broadest possible international voice and data coverage in all Frontex areas of operations: Poland, all the EU MSs and rest of the world, including: I. Frontex headquarters and its remote offices (including underground floors and lifts). Full list of Frontex office locations is provided in Appendix 1. II. Cross-border areas including border facilities and difficult-to access locations like dense forestry, high-land and port/coast areas and islands. III. Areas under harsh weather conditions and locations with high mobile usage (i.e. airports, logistics and cargo centres etc.). Please indicate the addresses and geographic location where operator will be able to check the network coverage.	22/02/2021 In line with point 2.3.4. i) full list of geographical locations of Frontex offices is provided in Appendix 1. Frontex requires the Contractor to use its best effort to assure the broadest possible international voice and data coverage in all categories of Frontex areas of operations listed in point 2.3.4. i).

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2	15/02/2021 17:08	22/02/2021 22:15	Ref Annex II Terms of Reference p. 2.4.2 i), j)	Ref Annex II Terms of Reference p. 2.4.2 i), j) (i) For all voice services, the Contractor must charge on a per one-second basis. Frontex shall pay for the exact duration of the call rather than per minute rate. All calls shall be rounded to the next second for billing purposes for at least the following calls types: all calls within Poland, international calls, roaming dialled calls and roaming received calls. Frontex shall not be charged for uncompleted calls, i.e. when the phone hangs up before the called station answers, or where a busy signal is received. (j) For all data transfers services, the Contractor charges on a per 1KB basis within Poland and maximum per 50KB within the UE and third countries. Could you please agree for billing charged per-minute in directions: international calls, roaming calls in zone II and III ?	22/02/2021 Frontex retains the requirement as defined in point 2.4.2. (i) and (j) of Annex II ToR Note: These requirements will be evaluated in accordance with the technical evaluation criteria indicated in Annex I Tender Specification. If provided in the Tenderer proposal, it will be evaluated in accordance with scoring scale indicated in Annex I Tender Specification. If not provided, the Tenderer will receive zero points for this requirement.

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#	Submission date	Publication date	Question subject	Question	Answer
3	15/02/2021 17:09	22/02/2021 22:18	Ref Annex II Terms of Reference p. 2.2 IV	Ref Annex II Terms of Reference p. 2.2 IV IV. The Contractor shall offer an on-site assistance for the implementation of the plan, including activities: packing/sorting/unpacking/ labelling/ signing/ distribution/ preparation for shipment of the sim cards, provision of editable spreadsheets with sim cards details (mobile numbers, sim numbers, PIN/ PUK passwords). If necessary, sim cards shipment will be organised and its cost covered by Frontex. Does the Frontex expect Operator's assistance in each country listed in Appendix 1? How much time of assistance is expected? Will the Frontex provide a place to work for operator employees?	22/02/2021 In reference to point 2.2. (a) (IV) of ToR, Frontex requires on-site assistance in Frontex headquarters in Warsaw. Frontex will provide a place to work for Contractor's employees. In line with point 2.2 (a), the Contractor is required to prepare and implement a plan for deployment of new sim cards and for number portability. This must include proposed time of assistance necessary for effective implementation.

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#	Submission date	Publication date	Question subject	Question	Answer
4	15/02/2021 17:10	22/02/2021 22:22	Ref Annex II Terms of Reference 2.3.1 Mandatory requirements	<p>Ref Annex II Terms of Reference 2.3.1 Mandatory requirements for the provision of sim cards. (a) At the beginning of the FWC, the Contractor must provide minimum 2630 sim cards, out of which approximately 70% sim cards with voice services and approximately 30% sim cards with data transmission services. Throughout the duration of the FWC, it is anticipated that the number of new voice sim cards activations will reach about 4000 units and the number of new data sim cards activations will reach about 1100 units. These estimates may fluctuate during subsequent years of FWC execution and will depend on business needs of Frontex. Please confirm the number of voice and data cards in the beginning of the contract and the possible maximum number of cards during the contract or in the end. The Annex VI Financial Proposal Form indicates 2100 sim cards and the other documents refer to different numbers.</p>	<p>22/02/2021 Frontex reiterates all information provided in point 2.3.1 of ToR. Numbers of cards provided in Annex VI - Financial Proposal Form are provided solely for the purpose of reference prices for specified tariff plans of the Tenderer's financial proposal Upon tenderer requests and in order to provide better clarity, the numbers of cards provided in Annex VI - Financial Proposal Form have been updated in line with point 2.3.1 of ToR. The updated Annex IV has been added to the Tender documentation named as Annex VI - Financial Proposal Form ver.2 and replaced the previous versions of the document.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
5	15/02/2021 17:10	22/02/2021 22:31	Ref Annex II Terms of Reference 2.3.5	<p>Ref Annex II Terms of Reference 2.3.5 Special desirable requirement: Provision of specific local SIM cards with voice and data services, in prepaid or post-paid subscription This requirement is extra optional and fully independent from the others. Part of the FWC value will be allocated for services offered under this requirement, if offered by the tenderer. The service can be sub-contracted. Frontex staff is working around the clock in geographically dispersed locations in the EU MSs and in other countries outside the EU. In order to ensure proper communication and information exchange among its staff deployed in the field, it is frequently required to use local SIM cards and mobile numbers (EU and non-EU based) for voice and data communication in the field. In the context of this optional requirement, Frontex expects the Contractor to present an offer that has the following elements: (a) Methodology of provision of local SIM cards and mobile numbers (EU and non-EU based) for voice and data communication (through own GSM network/</p>	<p>22/02/2021 Frontex doesn't have any pre-paid, local sim cards in Poland. Frontex estimates that it may need approximately 100 EU-based and 100 third country- based local/ pre-paid/ post-paid sim cards at the beginning of the FWC. NOTE: This special desirable requirement (ToR: 2.3.5): "Provision of specific local SIM cards with voice and data services, in prepaid or post-paid subscription", is extra optional, fully independent from the others and is not subject to evaluation.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
				network/ subcontracted/ partner network, etc.). (b) Description of offered voice and data subscription plans. Please indicate the number of local SIM cards currently in use in Poland and abroad.	
6	15/02/2021 17:11	22/02/2021 22:34	Ref Annex VI Financial Proposal Form	Ref Annex VI Financial Proposal Form Could you please clarify meaning of the "Data packages in all zones" in the file "EN-OP748+Annex+VI- Financial+Proposal+Form", sheet: Voice and data tariffs, row 13 Does the tariff should include roaming data package or you want to have data roaming packages as an option (specified in the sheet " data packages")? Does the "all zones" means Zone I, Zone II and Zone III? Or does the "all zones" also include seas, oceans and inland waters?	22/02/2021 To provide the better clarity, the Annex VI has been updated by removing the "Data packages in all zones" sentence for Option 1 and by removing the "Data packages in zone II & III" sentence for Option 2. All zones means Zone I, Zone II and Zone III as specified in tab "zone definitions". The updated Annex IV has been added to the Tender documentation named as Annex VI - Financial Proposal Form ver.2 and replaced the previous versions of the document.

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#	Submission date	Publication date	Question subject	Question	Answer
7	15/02/2021 17:11	22/02/2021 22:47	Ref Annex I, II.2 Form and content of the tender	Ref Annex I, II.2 Form and content of the tender Prices shall be indicated in Euro, net amount (excluding VAT) with a maximum of 2 digits after the decimal point. The unit prices must be fixed and shall be inclusive of all costs and expenses directly and indirectly related to the delivery of the service, i.e. include all costs aligned with the services. Is there a possibility to issue all finance documents (invoice, reports, billing, balance account) in local currency PLN and remain the layout in polish language?	22/02/2021 The following part of chapter II.2.1 b) of Annex I, shall be read as follow: Prices shall be indicated in PLN, net amount (excluding VAT) with a maximum of 2 digits after the decimal point. The reports and financial documents indicated in points 2.4.1 a) &b) and all reports generated by the on-line management tool (customer portal) can be provided in Polish and in PLN currency. But, in accordance with point 2.4 of Annex II, the on-line management tool (customer portal) must be available in English. The issue has been corrected. The updated Annex I has been added to the Tender documentation named as OP748 Annex I - Tender Specification ver.3 and replaced the previous versions of the document.
8	15/02/2021 17:12	22/02/2021 22:56	Questions 2	In reference to attachment no. 2, point III, please provide information whether the Ordering Party means planned works?	22/02/2021 The indicated reference to attachment no. 2, point III does not exist. Please re-phrase you question, indicate the reference point or chapter of tender documentation and submit the question again.

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#	Submission date	Publication date	Question subject	Question	Answer
9	15/02/2021 17:12	22/02/2021 22:58	Questions 3 Annex II Terms of Reference	Due to lack of technical possibility to define redirections to international numbers, does the Customer allow to use the service only for numbers with +48 prefix?	22/02/2021 In line with point 2.3.4. (g) of Annex II ToR, Frontex requires call forwarding service defined as forwarding incoming calls to any mobile foreign number chosen by the user. Note: These requirement will be evaluated in accordance with the technical evaluation criteria indicated in Annex I Tender Specification. If provided in the Tenderer proposal, it will be evaluated in accordance with scoring scale indicated in Annex 1 Tender Specification. If not provided, the Tenderer will receive zero points for this requirement.
10	15/02/2021 17:12	22/02/2021 22:59	Questions 4 Annex II Terms of Reference	According to the Customer's expectations, the self-service potral is available in English version, except for XLS reports, where the headlines are generated in Polish, does the Customer accept this solution?	22/02/2021 The reports and financial documents indicated in points 2.4.1 a) &b) and all reports generated by the on-line management tool (customer portal) can be provided in Polish and in PLN currency. But, in accordance with point 2.4 of Annex II, the on-line management tool (customer portal) must be available in English.

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#	Submission date	Publication date	Question subject	Question	Answer
11	15/02/2021 17:12	22/02/2021 23:00	Questions 5 Annex II Terms of Reference	As part of the expectations concerning the usage notification system with quick identification of potential cases of excessive charges for services and administrator alerts (sent in e-mails / sms messages / other formats) in case of excessive usage, does the Ordering Party accept self-service portal report generation that will show the list of most active users?	22/02/2021 No, Frontex expects the NOTIFICATION SYSTEM as defined in point 2.4.2. (g) of Annex II. The self-service portal report generation with most active users does not fulfil the requirements of the NOTIFICATION SYSTEM. Note: These requirement will be evaluated in accordance with the technical evaluation criteria indicated in Annex I Tender Specification. If provided in the Tenderer proposal, it will be evaluated in accordance with scoring scale indicated in Annex I Tender Specification. If not provided, the Tenderer will receive zero points for this requirement.
12	15/02/2021 17:12	22/02/2021 23:01	Questions 6 Annex II Terms of Reference	Will the customer accept other billing than charging for each second?	22/02/2021 Frontex reiterates the requirement as defined in point 2.4.2. (i) of Annex II ToR. Note: These requirements will be evaluated in accordance with the technical evaluation criteria indicated in Annex I TS, if provided in the Tenderer proposal, it will be evaluated in accordance with scoring scale indicated in Tender Specification

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#	Submission date	Publication date	Question subject	Question	Answer
13	15/02/2021 17:12	22/02/2021 23:02	Questions 7 Annex II Terms of Reference	In relation to the execution time of service orders, which we guarantee up to eight working hours, does the ordering party allow self-modification through the self care portal, where modifications will be performed up to a maximum of 30 minutes?	22/02/2021 Please indicate the reference point or chapter of the Annex II ToR. If you refer to point 2.5. (d) of Annex II ToR, Frontex reiterates the requirement as defined in.
14	16/02/2021 10:58	22/02/2021 23:04	Questions	We would like to ask you whether you foresee the Telecom Operator sending something directly abroad, e.g. to the countries mentioned in appendix EN-OP748+Annex+II+Terms+of+Reference+Appendix+1.e.g. SIM cards. If so, please let us know what this could be. If only SIM cards do you allow only eSIM cards to be delivered there?	22/02/2021 No, Frontex does not require the Contractor to ship anything abroad, as indicated in point 2.2 (a) (IV) of Annex II ToR.: If necessary, sim cards shipment will be organised and its cost covered by Frontex.
15	16/02/2021 11:05	22/02/2021 23:26	Frontex/OP/748/2020/SB Q1	The contractor requests confirmation that the contracting authority's power of attorney in the field of audit may not violate company secrets and telecommunications secrets.	22/02/2021 The contracting authority is binding by the confidentiality obligations set out in art. II.8 CONFIDENTIALITY of the Annex III Draft FWC. The eventual audits and checks procedure shall be carried out in accordance with the EU regulations indicated in art. II.24 CHECKS AND AUDITS and other applicable EU legislation and international audit standards.

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16	16/02/2021 11:05	22/02/2021 23:27	Frontex/OP/748/2020/SB Q2	The contractor requests the contracting authority to specify elements that should be included in the contract manager's and the helpdesk coordinator's CV. Especially, what does the contracting authority mean by 5 years of professional experience in performance of the services defined in the ToR? Does the contracting authority actually require the dedicated people to demonstrate in their CVs that they do have experience in the position of the contract manager and the business customers service support manager?	22/02/2021 Yes, this is correct. Requirements for contract manager and helpdesk coordinator are defined in point II.4.3 B. (Personnel capacity and technical ability) of Annex I. The tenderer may submit more than one eligible CV of the personnel proposed for the contract manager and the helpdesk coordinator.
17	16/02/2021 11:05	22/02/2021 23:29	Frontex/OP/748/2020/SB Q3	The contractor requests confirmation that, if the contractor has provided to the contracting authority a telecommunications service that is covered by the scope of this tender procedure, placing references confirming the proper performance of the service is not required.	22/02/2021 No, this understanding is not correct. Each tenderer must fulfill all the selection criteria indicated in chapter III.4 Selection criteria of Annex I TS. Only the tenders that clearly demonstrate that they meet the selection criteria will pass to the next stage of the evaluation.

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#	Submission date	Publication date	Question subject	Question	Answer
18	16/02/2021 11:06	22/02/2021 23:38	Frontex/OP/748/2020/SB Q5	The contractor requests confirmation that the helpdesk support operating 24/7 requirement does not actually mean that the support must be provided 24/7 by the contract manager and the helpdesk coordinator, who will be performing their duties according to applicable working hours regulations. Furthermore, the contractor requests that the contracting authority explains how its users will be identifying themselves while contacting the helpdesk. Such identification will also prevent possible violations.	22/02/2021 Yes, this is correct. Contract Manager and helpdesk coordinator do not have to provide the services in 27/7 mode and will be performing their duties according to applicable working hours regulations. In the beginning of the FWC, Frontex contract manager as defined in point 4.2. of ToR, will provide a list of eligible Frontex personnel who will be contacting the helpdesk.
19	16/02/2021 11:06	22/02/2021 23:39	Frontex/OP/748/2020/SB Q6	6) The contractor requests confirmation that the “interruption of the service to each specific number must be announced by SMS to all affected users at least 72 hour before the actual interruption has taken place” requirement refers to interruptions that are planned or can be predicted and are not caused by force majeure.	22/02/2021 Requirement defined in point 2.2. (a) (II) of ToR refers to the plan for deployment of new sim cards and for number portability. Therefore it refers to “interruptions that are planned or can be predicted and are not caused by force majeure”.

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20	16/02/2021 11:06	22/02/2021 23:41	Frontex/OP/748/2020/SB Q7	7) The contractor requests confirmation that, if requirements included in point B, page 15-18 of Annex I, are met (offered), the contractor will be granted a point extra in the evaluation of the offers. At the same time, not meeting individual requirements, won't result in the offer being rejected, as long as the contractor meets at least 60% of the requirements.	22/02/2021 Yes, this is correct understanding. All requirements listed in point B) chapter III.5.1 Technical evaluation of the Annex I will be evaluated according the scoring scale presented therein. Tenders scoring, in total for all criteria, less than 60% will be deemed to be of insufficient quality and eliminated from further consideration.
21	16/02/2021 11:06	22/02/2021 23:42	Frontex/OP/748/2020/SB Q8	8) The contractor requests clarification regarding which contracting party will cover the costs of a benchmarking performed by a third party company (I.5.2 Annex III).	22/02/2021 In line with point I.5.2 of Annex III "Frontex will pay all of its own costs and the benchmarker's costs during the benchmarking. The Contractor will pay all of its own costs".
22	16/02/2021 11:06	22/02/2021 23:43	Frontex/OP/748/2020/SB Q9	9) The contractor requests confirmation that the contracting authority allows signing an additional agreement concerning personal data processing, or acceptance of relevant regulations, if the contract scope requires such document to be signed.	22/02/2021 Any such draft agreement must be included in the offer and will be assessed accordingly taking into account the data protection regulations applicable to Frontex.

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23	16/02/2021 11:06	22/02/2021 23:44	Frontex/OP/748/2020/SB Q10	10) The contractor requests confirmation that, if the contract is terminated (Annex III), the contractor's liability excludes liability for lost profits.	22/02/2021 Frontex shall not amend the article II.6. Liability to narrow its application; however, as a non-profit organization the contracting authority cannot claim any damages for lost profits.
24	16/02/2021 11:07	22/02/2021 23:50	Frontex/OP/748/2020/SB Q12	The contractor requests clarification regarding interpretation of the requirement included in point 2.3.5 of Annex II, i.e. renewability of subscription plan after its completion. No extra subscription plan costs (like rates from standard tariffs). Respectively, the contractor requests confirmation that telecommunication services not included in a monthly fee of an offered tariff plan, will be accounted according to the contractor's pricing for business customers.	22/02/2021 In line with point 2.3.5 of ToR, Frontex invites the Contractor to present an offer that addresses the following priority: Automatic/ on demand renewability of subscription plan after its completion. No extra – subscription plan costs (like rates from standard tariffs). Frontex expects that the offered subscription plan is “all-inclusive” and is renewed automatically / on demand in order to avoid extra charges that are not included in offered subscription plan after its consumption/ termination.

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#	Submission date	Publication date	Question subject	Question	Answer
25	16/02/2021 11:07	22/02/2021 23:52	Frontex/OP/748/2020/SB Q13	The contractor requests confirmation that the contractor's obligation to provide professional helpdesk for troubleshooting and comprehensive solutions to technical issues and incidents identified in the context of the provision of mobile telephony services for Frontex, covers support for telecommunication services provided by the contractor and doesn't apply to devices purchased by Frontex under separate agreements and supported under clauses of these agreements.	22/02/2021 The contractor is not required to provide support in relation to devices purchased by Frontex under separate agreements and supported under clauses of these agreements. However, sometimes resolving a service-related incident requires the knowledge of the functioning of the device on which service are exercised.
26	16/02/2021 11:07	22/02/2021 23:55	Frontex/OP/748/2020/SB Q15	The contractor requests confirmation that the content of references confirming the proper performance of a service may be delivered in Polish.	22/02/2021 Yes. Frontex will accept the reference letters issued in Polish language.
27	15/02/2021 17:12	22/02/2021 23:59	Questions 1 Annex II Terms of Reference	What is the correct number of sim cards we will have to provide.	22/02/2021 The correct number of SIM cards is indicated in chapter 2.3.1 Mandatory requirements for the provision of sim cards of Annex II ToR.

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28	16/02/2021 11:08	23/02/2021 00:17	Frontex/ OP/748/2020/SB	16) The contractor requests possibility of modification of GPRS zones to Zone I: EU: Austria, Azores, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Gibraltar, Greece, French Guiana, Guadeloupe, Spain, Netherlands, Ireland, Lithuania, Luxembourg, Latvia, Madeira, Malta, Martinique, Germany , Portugal, Reunion, Romania, Slovakia, Slovenia, Sweden, Hungary, Italy, Canary Islands (including Norway, Iceland, Turkey, GB, Gibraltar, Switzerland, Lichtenstein, USA - AT&T and TM networks) and Zone II: Anguilla Guatemala Panama Albania Haiti Papua New Guinea Antigua and Barbuda Honduras Paraguay Saudi Arabia Hong Kong Peru Armenia Indonesia French Polynesia Aruba Iran Puerto Rico Australia Israel Russia Azerbaijan Jamaica South Africa Bangladesh Japan Saint Kitts & Nevis Barbados Jersey Saint Lucia Bermudas Cayman Islands Saint Vincent and the Grenadines Belarus Cambodia El	23/02/2021 The contractor can indicate its own definition of zones in Annex VI Financial Proposal Form, tab "zone definition", lines 17-20.

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				<p>Grenadines Belarus Cambodia El Salvador Burma Canada Serbia Bonaire runny nose Singapore Bosnia and Herzegovina Kazakhstan Sri Lanka Brazil Kenya Suriname Brunei Darussalam Kyrgyzstan Thailand British Virgin Islands Congo Taiwan Chile South Korea Tanzania China Costa Rica Telenor Maritime - Ships and Ferries Curaçao Kuwait Tonga Montenegro Macedonia Tunisia Democratic Republic of the Congo Madagascar Turks and Caicos Islands Dominica Malaysia Uganda Dominican Republic Morocco Ukraine Egypt Mexico Uzbekistan Ecuador Moldova Vanuatu Fiji Monaco Vietnam Philippines Mongolia Isle of Man The Gambia Montserrat Faroe Islands Ghana Nauru Cape Verde Grenada Nigeria Greenland Nicaragua Georgia New Zealand Guiana Palestine</p>	

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#	Submission date	Publication date	Question subject	Question	Answer
29	16/02/2021 11:16	23/02/2021 00:18	Frontex/OP/748/2020/SB	<p>17) Please accept the possibility of delivering the contractor's self-declaration, in case of limited possibilities of obtaining references, due to reasons beyond the contractor's control. For example, as a result of a customer's internal process. In such cases, the self-declaration will include name, title and contact details of a person cooperating with the contractor with respect to the service. 18) We would like to ask you to extend deadline for tender offer submission due to complexity of the documentations.</p>	<p>23/02/2021 In accordance with point (A) (3) of III.4 Selection criteria of Annex I TS: Self-declarations by the Tenderers will not be accepted. Each tenderer must fulfill all the selection criteria indicated in chapter III.4 Selection criteria of Annex I Tender Specification. Only the tenders that clearly demonstrate that they meet the selection criteria will pass to the next stage of the evaluation.</p>
30	16/02/2021 12:06	23/02/2021 00:23	Invitation to Tender 9a)	<p>Based on point 9a) of the Invitation to Tender, I request for clarification of the order specification documents in the following scope. 1. Invitation to Tender In the invitation to tender, the Contracting Authority refers to the Frontex Financial Regulation. The contracting authority has indicated a link. The link does not work, so please provide the correct link.</p>	<p>23/02/2021 The provided link works. Please copy/paste the link into the internet browser or follow the below path from Frontex main page (https://frontex.europa.eu/): About Frontex/Key Documents/ Select document category - Management Board Decision/Select year-2019 and search/ open file - Management Board Decision 19/2019 adopting the Frontex Financial Regulation (2019).</p>

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31	16/02/2021 12:06	23/02/2021 00:26	Annex I Tender Specification II.1.2	II.1.2. Annex I Tender Specification The contracting authority indicated that "The provisions of the draft FWC are subject to minor modifications prior to the signature." Please indicate what scope of the draft contract may be amended.	23/02/2021 The minor modifications refers to non-substantial changes of the contract provisions and each time such a modifications are subject to negotiation on case by case basis.
32	16/02/2021 12:06	23/02/2021 00:27	Annex I Tender Specification II.1.2.b)	II.1.2.b) Annex I Tender Specification The contracting authority indicated that "Prices shall be indicated in Euro, net amount (excluding VAT)". At the same time, in Annex VI Financial Proposal Form, the contracting authority currency indicated was PLN. Please clarify in which currency the offer price should be indicated.	23/02/2021 The proposal shall be submitted on the Annex VI Financial Proposal Form and in PLN currency The issue has been corrected. The updated Annex I has been added to the Tender documentation named as OP748 Annex I - Tender Specification ver.3 and replaced the previous versions of the document.
33	16/02/2021 12:09	23/02/2021 00:32	Invitation to tender	Invitation to Tender In the invitation to tender, the Contracting Authority refers to the Frontex Financial Regulation. The contracting authority has indicated a link. The link does not work, so please provide the correct link.	23/02/2021 Please refer to the reply provided for question 30.

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34	16/02/2021 12:09	23/02/2021 00:33	Annex I Tender Specification II.1.2.	II.1.2. Annex I Tender Specification The contracting authority indicated that “The provisions of the draft FWC are subject to minor modifications prior to the signature.” Please indicate what scope of the draft contract may be amended.	23/02/2021 Please refer to the reply provided for question 31.
35	16/02/2021 12:09	23/02/2021 00:34	Annex I Tender Specification II.1.2.b)	II.1.2.b) Annex I Tender Specification The contracting authority indicated that “Prices shall be indicated in Euro, net amount (excluding VAT)”. At the same time, in Annex VI Financial Proposal Form, the contracting authority currency indicated was PLN. Please clarify in which currency the offer price should be indicated.	23/02/2021 Please refer to the reply provided for question 32.
36	16/02/2021 12:09	23/02/2021 00:36	Annex I Tender Specification III.3	III.3 Annex I Tender Specification Please indicate by what date will the contractor have to provide the evidence confirming fulfilment of the Exclusion Criteria?	23/02/2021 Prior to the signature of the contract, upon request and within the time limit set by the contracting authority (usually within 10 days) the tender is requested to provide valid documentary evidence demonstrating that is not in one of the situations referred to in the exclusion criteria included in the specifications and confirming the declaration on honour provided in the tender.

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37	16/02/2021 12:09	23/02/2021 00:36	Annex I Tender Specification III.4.2 A.	III.4.2 A. Annex I Tender Specification Please confirm that by similar services is meant the provision of mobile services including voice, text and data communications regardless of the contracting entity.	23/02/2021 Yes, by similar services is meant the provision of mobile services including voice, text and data communications.

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#	Submission date	Publication date	Question subject	Question	Answer
38	16/02/2021 12:14	23/02/2021 00:39	Annex I Tender Specification III.5.5.	<p>III.5.5. Annex I Tender Specification The contracting authority indicated that “Each Tenderer will be informed in writing about the outcome of the call for tender.” At the same time, in I.9 Annex I Tender Specification, the Contracting Authority indicated that “After the signature of the award decision tenderers (...) who make a request in writing will be notified of the name of the tenderer to whom the contract is awarded, the characteristics and relative advantages of the successful tender and the price of the offer and/or contract value.” I request that these inaccuracies be clarified.</p>	<p>23/02/2021 These are not inaccuracies. Each chapter refers to provision of different information. According to chapter III.5.5. Annex I Tender Specification: Each Tenderer will be informed in writing about the outcome of the call for tender - this letter includes only the results of the evaluation of particular Tenderer’s proposal (successful or unsuccessful). The quoted part of the chapter I.9 Annex I Tender Specification meaning is the same as the following part of the chapter III.5.5. Annex I Tender Specification: If Tenderers are notified that a tender has not been successful, Tenderers may request additional information by mail. This information can be given in a follow-up letter providing further details in writing, such as the names of Tenderers to whom the contracts are awarded and a summary of the characteristics and relative advantages of the successful tenders in comparison to the unsuccessful offer of the Tenderer requesting such further information.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
39	16/02/2021 12:14	23/02/2021 00:52	Annex II Terms of reference 2.2.IV	2.2.IV Annex II Terms of reference The contracting authority has indicated that a shipment of SIM cards will be arranged if necessary and the cost will be covered by Frontex. I request that you confirm that the shipment of SIM cards is the responsibility of Frontex and that the contractor can only cooperate in this regard.	23/02/2021 In line with chapter 2.2 of Annex II ToR, the contractor is required to provide sim cards to Frontex headquarters in Warsaw. In accordance with point (a) IV of the same chapter: sim cards shipment will be organised and its cost covered by Frontex.
40	16/02/2021 12:15	23/02/2021 00:57	Annex III Draft Framework Service Contract I.5.1.	I.5.1. Annex III Draft Framework Service Contract What is the exceptional negotiated procedure? The link to the financial regulation is not active, so the contractor cannot see all the requirements of the contracting authority.	23/02/2021 The link to the financial regulation is active. Please try to copy/paste into the internet browser or use the the alternative link is: https://op.europa.eu/en/publication-detail/-/publication/e9488da5-d66f-11e8-9424-01aa75ed71a1/language-en/format-PDF/source-86606884 In accordance with the chapter 11 Point 11 e) of Annex 1 to the Financial Regulation the exceptional negotiated procedure is a negotiated procedure without prior publication of a contract Notice. Please refer to the Financial Regulation for more details.

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#	Submission date	Publication date	Question subject	Question	Answer
41	16/02/2021 12:15	23/02/2021 00:59	Annex III Draft Framework Service Contract 14. II.1.	14. II.1. Annex III Draft Framework Service Contract In the definition of force majeure, the contracting authority has indicated that force majeure cannot be invoked in the form of delays in the defaults of service, defects in equipment or materials, or delays in making them available. Please confirm that force majeure can be invoked when the above indicated circumstances are its effect.	23/02/2021 No, force majeure can be invoked when the above indicated circumstances are its effect – UNLESS THEY STEM DIRECTLY FROM A RELEVANT CASE OF FORCE MAJEURE As indicated in the Annex III Draft Framework Service Contract: Defaults of service, defects in equipment or material or delays in making them available, labour disputes, strikes and financial difficulties may not be invoked as force majeure - UNLESS THEY STEM DIRECTLY FROM A RELEVANT CASE OF FORCE MAJEURE.
42	16/02/2021 12:16	23/02/2021 01:03	II.15 Annex III Draft Framework Service Contract	II.15 Annex III Draft Framework Service Contract. I would like to ask for confirmation that the liquidated damages will be charged for circumstances that are the fault of the Contractor. Contractor should be entitled to liquidated damages only in the case when the non-performance or improper performance of obligations occurred through the fault of the Contractor	23/02/2021 In accordance with art II.15. "if the contractor fails to perform its contractual obligations within the applicable time limits set out in this FWC, the contracting authority may claim liquidated damages for each day of delay[...]". No distinction is made for the reasons of the failure. However, under art II.14.2 "a party is not liable for any delay or failure to perform its obligations under the FWC if that delay or failure is a result of "force majeure", consequently art II.15 will not apply in the case of force majeure.

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#	Submission date	Publication date	Question subject	Question	Answer
43	16/02/2021 12:16	23/02/2021 01:04	II.15 Annex III Draft Framework Service Contract	II.15 Annex III Draft Framework Service Contract I request that the liquidated damages factor be reduced from 0.3 to 0.1	23/02/2021 The formula indicated in chapter II.15 Annex III Draft Framework Service Contract represents a reasonable estimate of fair compensation for the damage incurred due to failure to provide the services within the applicable time limits set out in this FWC. Therefore, Frontex has no intention of introducing the proposed changes to the chapter II.15.
44	16/02/2021 12:16	23/02/2021 01:05	II.15.3 Annex III Draft Framework Service Contract	II.15.3 Annex III Draft Framework Service Contract I request that this provision be deleted. It may result in the contractor's rights not being enforceable in court.	23/02/2021 The contracting authority has no intention of introducing the proposed changes to the chapter II.15.3. The provision is not a penalty but "represents a reasonable estimate of fair compensation for the damage incurred due to failure to provide the services within the applicable time limits set out in this FWC". Both parties have open way to the court.

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#	Submission date	Publication date	Question subject	Question	Answer
45	16/02/2021 12:16	23/02/2021 01:07	II.15.1 i 16.1 II Draft Framework Service Contract	II.15.1 i 16.1 II Draft Framework Service Contract It is reasonable to introduce a provision prohibiting the accumulation of liquidated damages and reductions in payment, since the occurrence of a single event should not result in sanctions of different grounds, thus leading to double punishment of the contractor for the same incident. The liquidated damages should discipline the contractor in order to correctly perform the, but should not constitute a source of income for the Principal.	23/02/2021 No, your understanding is not correct. Chapter II.15.1 refers to the delay in delivery and chapter 16.1 refers to the unperformed obligations and low quality delivery. Both circumstances may occurred even in a single event: the service is delivered with delay and with quality below the required level. The contracting authority has intention of introducing the proposed changes to the chapters II.15.1 and II.16.1.
46	16/02/2021 12:17	23/02/2021 01:15	II.21.8 Annex III Draft Framework Service	II.21.8 Annex III Draft Framework Service Contract I am requesting clarification on what the consequences will be if the contractor does not request it within 2 months of receiving late payment.	23/02/2021 The described in the relevant article (II.21.8 Annex III Draft Framework Service Contract) will apply respectively.
47	16/02/2021 12:17	23/02/2021 01:17	Annex IV Tenderer's Submission Form	Annex IV Tenderer's Submission Form The following messages appeared in the table of contents - „Błąd! Nie można znaleźć źródła odwołania” - we request a modification.	23/02/2021 The issue has been corrected. The updated Annex IV has been added to the Tender documentation named as OP748 Annex IV - Tenderer's Submission Form ver.2 and replaced the previous versions of the document.

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#	Submission date	Publication date	Question subject	Question	Answer
48	16/02/2021 12:17	23/02/2021 01:17	2.1.I.1.e) Annex IV Tenderer's Submission Form	2.1.I.1.e) Annex IV Tenderer's Submission Form Which retroactive period does this exclusion rationale apply to?	23/02/2021 All declarations provided in the Declaration of Honour are not limited by any retroactive defined period and must include any significant deficiencies in complying with the main obligations in the performance of a contract or an agreement financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties imposed on the tenderer in the past by any EU-Contracting Authority during the performance of any other contract or agreement financed by the EU-budget.
49	16/02/2021 12:18	23/02/2021 01:23	2.1.III Annex IV Tenderer's Submission Form	2.1.III Annex IV Tenderer's Submission Form. In what situations is a contractor required to complete this table?	23/02/2021 The contractor is required to submit TENDERER'S DECLARATION ON HONOUR ON EXCLUSION CRITERIA AND SELECTION CRITERIA dully filled (all fields must be marked accordingly) with this tender. Please also refer to reply for question 48.

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#	Submission date	Publication date	Question subject	Question	Answer
50	16/02/2021 12:18	23/02/2021 01:25	2.1.VI Annex IV Tenderer's Submission Form	2.1.VI Annex IV Tenderer's Submission Form I request confirmation that the certificate of no criminal record must be issued by the authority of the country of residence of the person concerned. I request to indicate that the statement of no criminal record and certificate of taxes and social security contributions must be no older than 6 months before the deadline for submission of tenders.	23/02/2021 The extract from the judicial record and administrative certificates can be regarded as recent if they are not more than one year old starting from their issuing date and are still valid at the date of their request by the contracting authority. The statement of no criminal record can be regarded as recent if they are not more than 6 months old starting from their issuing date and are still valid at the date of their request by the contracting authority. In practice, the documentary evidence demonstrating that tenderer is not in one of the situations referred to in the exclusion criteria included in the specifications and confirming the declaration on honour provided with the tender, must be provide by the successful tenderer before signature of the contract. The evidence must be provided upon request and are not required at this stage of the tender procedure (submission of the tender).

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#	Submission date	Publication date	Question subject	Question	Answer
51	16/02/2021 12:18	23/02/2021 01:27	4.1.2. Annex IV Tenderer's Submission Form	4.1.2. Annex IV Tenderer's Submission Form What does the contracting authority mean by the "complexity" of the completed contracts?	23/02/2021 In accordance with point (A) (2) III.4.3 Technical and professional capacity of Annex I Tender Specification, the list of contracts shall indicate their customers, financial volume, scope and complexity. Scope and complexity shall be understand as the short description of the provided services, technology involved and implementation/delivery challenges.
52	16/02/2021 12:18	23/02/2021 01:29	3 Annex IV Tenderer's Submission Form	3 Annex IV Tenderer's Submission Form Is it necessary to have a turnover of EUR 6 mln in each of the 3 years or should the average of the 3 years will be EUR 6 mln?	23/02/2021 No, none of the above indicated solutions. In accordance with the chapter III.4.2 Economic and financial capacity Annex I Tender Specification: The total turnover during the past 3 years should SUM TO AT LEAST 6,000,000 EUR.
53	16/02/2021 12:17	23/02/2021 02:00	II.21.3 Annex III Draft Framework Service	II.21.3 Annex III Draft Framework Service Contract I request clarification as to what the conversion between the euro and other currencies is to be made for.	23/02/2021 Provisions of the chapter II.21.3 Annex III Draft Framework Service Contract are the general conditions for the FWC. The provision of this chapter indicates the currency conversion method. For example: when the payments and/or invoices and/or FWC price list are in different currencies. It is not applicable when payments, invoices and FWC price list are in same currency.

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#	Submission date	Publication date	Question subject	Question	Answer
54	16/02/2021 12:15	23/02/2021 02:01	Annex III Draft Framework Service Contract I.6.4.	I.6.4. Annex III Draft Framework Service Contract The contracting authority has indicated that the invoice must be accompanied by completed and signed appropriate documents. Please clarify what documents are involved.	23/02/2021 Invoices must be accompanied by relevant billing information to allow verification of service charges. See details provided in point 2.4.1. (a) and 4.4. of Annex II ToR.
55	16/02/2021 12:18	23/02/2021 02:11	2.1.VII Annex IV Tenderer's Submission Form	2.1.VII Annex IV Tenderer's Submission Form What kind of penalties are involved?	23/02/2021 Those penalties may include (beside the rejection form tender), upon the decision of the applicable court, the administrative sanctions or financial penalty for the false declarations or information provided as a condition for participating in the procedure.

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#	Submission date	Publication date	Question subject	Question	Answer
56	16/02/2021 12:14	23/02/2021 22:20	Annex II Terms of reference 2.2.II	<p>2.2.II Annex II Terms of reference</p> <p>The Contracting Authority indicated that "If not possible, the expected interruption of the service for each individual sim cards must be stated in the plan for deployment of new sim cards and for number portability, on the proposal of the bidder. It cannot exceed more than 2 hours out of the business hours (09.00-17.00) and more than 4 hours during weekend (Warsaw time)." Following § 10 (13) (1) of the regulation of the Minister of Cigrization on the conditions of use of updates in public telecommunications networks dated December 11, 2018. "The porting of an assigned number may not cause an interruption in the provision of telecommunications services longer than: 6 hours at night between 0:00 and 6:00 - in the case of subscribers who are party to an agreement with a service provider providing connection to the mobile public telecommunications network" Therefore, this requirement is inconsistent with generally applicable laws. I request that it be modified accordingly.</p>	<p>23/02/2021</p> <p>The regulation of the Ministry of Digital Affairs on the conditions of use of updates in public telecommunications networks dated December 11, 2018 regulates the maximum interruption time for the porting of an assigned number. Frontex requirements for the maximum interruption time is less strict than the one defined in the abovementioned Regulation. Frontex reiterates all information provided in point 2.2.II Annex II Terms of reference.</p>

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#	Submission date	Publication date	Question subject	Question	Answer
57	16/02/2021 11:07	23/02/2021 22:22	Frontex/OP/748/2020/SB Q11	The contractor requests confirmation that the delivery of 2630 SIM cards, after the contract is signed, equals 2630 single line agreements - valid until the framework contract's end date, being signed. Furthermore, the contractor requests confirmation that single line agreements, for additional SIM cards, signed during the contract term, will be valid until the framework agreement's end date.	23/02/2021 Frontex confirms the requirement defined in pont 2.3.1. (d) of ToR: "All activated sim cards and associated services must terminate at the end of the FWC regardless of the date of their activation, and not individually for each particular sim card." Yes, if required by the telecommunications law, Frontex, apart from FWC, may sign telecommunication contracts for activation of services on new mobile numbers. Frontex prefers to sign the required agreements covering numbers in pools rather than single agreement for each number.
58	16/02/2021 11:05	23/02/2021 22:24	Frontex/OP/748/2020/SB	The contractor requests clarification whether, as a result of this tender procedure, apart from a procurement contract, individual contracts for respective services - compliant and required under Art. 56 sec. 3 of the telecommunications law, will be signed.	23/02/2021 Yes, if required by the telecommunications law, Frontex, apart from FWC, may sign telecommunication contracts for activation of services on new mobile numbers. Frontex prefers to sign the required agreements covering numbers in pools rather than single agreement for each number.

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#	Submission date	Publication date	Question subject	Question	Answer
59	23/02/2021 12:36	24/02/2021 18:16	Annex II, 2.4	With reference to point 2.4, please change the requirement for the online portal to the Polish version, but the electronic account will be in English	24/02/2021 Frontex reiterates requirement provided in point 2.4. of Annex II ToR. At the same time, Frontex accept a nine months transitional period to make the Customer Portal available in English. This conditional clause will be added to the ARTICLE I.13 OTHER SPECIAL CONDITIONS of the Annex III FWC as additional contract provision.

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#	Submission date	Publication date	Question subject	Question	Answer
60	18/02/2021 15:16	10/03/2021 17:40	Annex IV	<p>With respect to the requirement included in point 4.1.4 Annex IV, stating that the contractor is to provide a list of contracts including minimum 5 million active SIM cards (in total), the contractor requests modification or resignation from the respective requirement. The contractor points out that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references; 3) Obliges the contractor to provide a list of entities to which the contractor provides telecommunication services. This can cause a breach of commonly applicable law concerning: business secret (in the meaning as defined in article 2 section 11 of the act against unfair competition), telecommunication privacy (article 159 of telecommunications act) and personal data protection law; The contractor points out that it's not possible to share such extensive information. Revealing a list of customers requires the contractor to obtain a number of consents from</p>	<p>10/03/2021 Frontex reiterates requirement provided in point III.4.3 (A) (4) of Annex I (also indicated in 4.1.4 Annex IV) stating: The tenderer shall currently provide services to minimum 5 million active SIM cards. The Contracting Authority does not agree with the contractors observations that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references. However, the Contracting Authority agrees that evidence required for III.4.3 (A) (4) of Annex I requirement could be disproportional in the context of the scope of the tender. Therefore, the evidence required for this requirement iundicated in point III.4.3 (A) (4) of Annex I has been changed as follow: The tenderer shall currently provide services to minimum 5 million active SIM cards. The number of currently active SIM cards shall be declared by the tenderer in accordance with declaration form provided in Annex IV-Tenderer's Submission Form. The number of currently active SIM is only applicable to the ongoing contracts. The updated</p>

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#	Submission date	Publication date	Question subject	Question	Answer
				<p>obtain a number of consents from the given entities, while respecting their right to refuse. At the same time, the contractor highlights that the contracting authority can find information regarding the contractors', which are taking part in this tender procedure, share in the market of mobile services, based on publicly available reports: https://www.uke.gov.pl/akt/raport-o-stanie-rynku-telekomunikacyjnego-w-2019-r-,345.html Taking all the above into account, I submit as in the beginning.</p>	<p>to the ongoing contracts. The updated Annex I and Annex IV have been added to the Tender documentation named as: Annex VI - Financial Proposal Form ver.2 and replaced the previous versions of the document. OP748 Annex I - Tender Specification ver.4 OP748 Annex IV-Tenderer's Submission Form ver.4</p>

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#	Submission date	Publication date	Question subject	Question	Answer
61	23/02/2021 12:27	10/03/2021 17:41	Annex IV, 4.1.4	<p>With respect to the requirement included in point 4.1.4 Annex IV, stating that the contractor is to provide a list of contracts including minimum 5 million active SIM cards (in total), the contractor requests modification or resignation from the respective requirement. The contractor points out that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references; 3) Obliges the contractor to provide a list of entities to which the contractor provides telecommunication services. This can cause a breach of commonly applicable law concerning: business secret (in the meaning as defined in article 2 section 11 of the act against unfair competition), telecommunication privacy (article 159 of telecommunications act) and personal data protection law; The contractor points out that it's not possible to share such extensive information. Revealing a list of customers requires the contractor to obtain a number of consents from</p>	<p>10/03/2021 Frontex reiterates requirement provided in point III.4.3 (A) (4) of Annex I (also indicated in 4.1.4 Annex IV) stating: The tenderer shall currently provide services to minimum 5 million active SIM cards. The Contracting Authority does not agree with the contractors observations that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references. However, the Contracting Authority agrees that evidence required for III.4.3 (A) (4) of Annex I requirement could be disproportional in the context of the scope of the tender. Therefore, the evidence required for this requirement iundicated in point III.4.3 (A) (4) of Annex I has been changed as follow: The tenderer shall currently provide services to minimum 5 million active SIM cards. The number of currently active SIM cards shall be declared by the tenderer in accordance with declaration form provided in Annex IV-Tenderer's Submission Form. The number of currently active SIM is only applicable to the ongoing contracts. The updated</p>

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				<p>obtain a number of consents from the given entities, while respecting their right to refuse. At the same time, the contractor highlights that the contracting authority can find information regarding the contractors', which are taking part in this tender procedure, share in the market of mobile services, based on publicly available reports: https://www.uke.gov.pl/akt/raport-o-stanie-rynku-telekomunikacyjnego-w-2019-r-,345.html Taking all the above into account, I submit as in the beginning.</p>	<p>to the ongoing contracts. The updated Annex I and Annex IV have been added to the Tender documentation named as: Annex VI - Financial Proposal Form ver.2 and replaced the previous versions of the document. OP748 Annex I - Tender Specification ver.4 OP748 Annex IV-Tenderer's Submission Form ver.4</p>

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#	Submission date	Publication date	Question subject	Question	Answer
62	05/03/2021 13:55	10/03/2021 17:41	Anex IV, 4.1.4	<p>Dear Sirs or Madam, we still haven't got an answer to our question of the day 23/02/2021. It's impossible to compile business contracts for the indicated number of cards, large contracts cover several hundred or several thousand activations, not millions. contracts with natural persons constitute a significant part of activation. With respect to the requirement included in point 4.1.4 Annex IV, stating that the contractor is to provide a list of contracts including minimum 5 million active SIM cards (in total), the contractor requests modification or resignation from the respective requirement. The contractor points out that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references; 3) Obliges the contractor to provide a list of entities to which the contractor provides telecommunication services. This can cause a breach of commonly applicable law concerning: business secret (in the</p>	<p>10/03/2021 Frontex reiterates requirement provided in point III.4.3 (A) (4) of Annex I (also indicated in 4.1.4 Annex IV) stating: The tenderer shall currently provide services to minimum 5 million active SIM cards. The Contracting Authority does not agree with the contractors observations that the respective requirement: 1) Is inadequate and disproportional in the context of the scope of the tender; 2) Competes with a separate requirement that was settled in the tender procedure and refers to the contractor's experience, which must be proved by providing references. However, the Contracting Authority agrees that evidence required for III.4.3 (A) (4) of Annex I requirement could be disproportional in the context of the scope of the tender. Therefore, the evidence required for this requirement iundicated in point III.4.3 (A) (4) of Annex I has been changed as follow: The tenderer shall currently provide services to minimum 5 million active SIM cards. The number of currently active SIM cards shall be declared by the tenderer in accordance with declaration form provided in Annex IV-Tenderer's Submission Form. The number of currently active SIM is only applicable to the ongoing contracts. The updated</p>

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#	Submission date	Publication date	Question subject	Question	Answer
				<p>concerning: business secret (in the meaning as defined in article 2 section 11 of the act against unfair competition), telecommunication privacy (article 159 of telecommunications act) and personal data protection law; The contractor points out that it's not possible to share such extensive information. Revealing a list of customers requires the contractor to obtain a number of consents from the given entities, while respecting their right to refuse. At the same time, the contractor highlights that the contracting authority can find information regarding the contractors', which are taking part in this tender procedure, share in the market of mobile services, based on publicly available reports: uke.gov.pl/akt/raport-o-stanie-rynku-telekomunikacyjnego-w-2019-r-345.html Taking all the above into account, I submit as in the beginning.</p>	<p>to the ongoing contracts. The updated Annex I and Annex IV have been added to the Tender documentation named as: Annex VI - Financial Proposal Form ver.2 and replaced the previous versions of the document. OP748 Annex I - Tender Specification ver.4 OP748 Annex IV-Tenderer's Submission Form ver.4</p>