

Call for tenders' details

Title: Business innovation observatory+.

Start date: 17/06/2015

Time limit for receipt of tenders: 19/08/2015

Contracting authority: European Innovation Council and Small and Medium-sized

EnterprisesExecutive Agency (EISMEA)

Status: Closed

Call for tenders question list

Call for tenders questions summary

#	Submission date	Publication date	Question subject	Question	Answer
1	29/06/2015 12:26	07/07/2015 15:41	Videos	<p>On page 18 of the tender specifications, you summarise the videos to be produced by the contractor.</p> <p>Please confirm whether the 14 videos mentioned include the videos to be shot at each of the business innovation events.</p>	<p>07/07/2015 No, the videos are not related to the events. As mentioned on p. 17 and p. 18 "The contractor shall produce 2 series of 6 videos each, for a total of 12 videos, presenting innovative trends and solutions based on the case studies developed under Task 1 of WP1 and, whenever deemed relevant, also on previous case studies produced by the BIO. (...)No later than 9 months after the entry into force of the contract (.....) the contractor shall deliver an introductory video to the series together with 1 pilot video, to be then reviewed in agreement with EASME before proceeding to the remaining 12 videos."</p>
2	29/06/2015 12:22	07/07/2015 15:41	Business innovation events	Will these be one-day events, or should we allow for venue hire, catering and accommodation for two-day events?	<p>07/07/2015 All the events will be one-day events</p>

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3	09/07/2015 11:49	10/07/2015 12:37	WP1 - Task 2 - Clarification of text	8. If our previous questions are completely off mark. Could you please provide a bit more description on the deliverables of WP1 - Task 2?	<p>10/07/2015</p> <p>As mentioned on p. 11-12: "The key objective of Task 2 is the preparation of a study on the regulatory, legal, and administrative barriers to the broad uptake of specific innovations. (...) The contractor shall make use of the evidence gathered in Task 1, as well as of further sources on incremental and/or disruptive innovations, to analyse the regulatory, legal, and administrative barriers that the specific innovative solutions chosen either faced, are facing or would hypothetically face to be introduced into the EU internal market and selected national markets, preventing innovative companies (especially SMEs) from commercialising or scaling up their innovative solutions.</p> <p>The obstacles already identified in the case studies shall be the starting point for a broader and deeper analysis of the barriers to the commercialisation of specific innovative solutions as well as to any other key phases for bringing those innovations to the market, such as their real-life testing. In particular, the study shall:</p> <p>i. First, take into consideration the innovative solutions showcased in the case studies produced under Task 1 (and those previously developed by the BIO, if relevant);</p>

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					<p>the BIO, if relevant);</p> <p>ii.Secondly, pick-up a set of extra 50 promising innovations, with a potential for company and market international growth, from other sources;</p> <p>iii.Thirdly, examine in depth the obstacles that the selected innovations have actually faced or are facing to be introduced into the EU internal market and certain other specific EU national markets, compared to EEA-EFTA and third country markets;</p> <p>iv.Last, broaden the analysis and carry out a simulation by considering what barriers would be hypothetically faced by innovative companies when attempting to scale up the selected solution(s) and enter further markets than the ones currently penetrated."</p>

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4	09/07/2015 11:47	10/07/2015 12:38	WP1 - Task 2 - Clarification of text	1. Regarding WP1 - Task 2, the first study to be delivered after 18 months, will extract barriers from the case studies that are performed under WP1 - Task 1 to date and the former BIO. Furthermore additional barriers will be extracted from 50 promising innovations to together reach a complete overview on EU level barriers faced for the uptake of innovation and/or crossing borders. Is this correct?	10/07/2015 As mentioned on p. 12 "In particular, the study shall: i. First, take into consideration the innovative solutions showcased in the case studies produced under Task 1 (and those previously developed by the BIO, if relevant); ii. Secondly, pick-up a set of extra 50 promising innovations, with a potential for company and market international growth, from other sources." However the contractor can also use further sources.
5	09/07/2015 11:47	10/07/2015 12:39	WP1 - Task 2 - Clarification of text	2. After step 1 (our previous question). The EU level overview of barriers produces in the first step need to be quantified in respect to the impact they have on growth and job creation. Is this correct?	10/07/2015 As mentioned on p. 13: " The findings of this in-depth analysis based on the evidence gathered through the case studies, further analytical sources and simulations shall then be grouped and ranked to draw concrete, fact-based conclusions on which barriers constitute a major risk for growth and job creation in the EU. The quantification of the costs of fragmentation for the scaling up of innovation in the EU would be appreciated, but it is not compulsory."

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6	09/07/2015 11:48	10/07/2015 12:39	WP1 - Task 2 - Clarification of text	3. Based on our previous questions 2 and 3. Based on the previous steps a sample of MS is selected (6 to 8?) where the transposition from EU level barriers to national and regional level is taken into account, including any additional barriers that will/might arise from a national/regional level. Is this correct?	10/07/2015 While preparing the study "the contractor shall first look at the barriers existing at the EU level and then select a sample of EU MS which are deemed appropriate to exemplify the obstacles to the market uptake of the specific business and industrial innovations taken into consideration." (p. 12).
7	09/07/2015 11:48	10/07/2015 12:39	WP1 - Task 2 - Clarification of text	4. Following our previous question 3. The barriers from the sample MS on national/regional level need to be quantified as to their impact on growth and job creation. Is this correct?	10/07/2015 As mentioned on p. 13: " The findings of this in-depth analysis based on the evidence gathered through the case studies, further analytical sources and simulations shall then be grouped and ranked to draw concrete, fact-based conclusions on which barriers constitute a major risk for growth and job creation in the EU. The quantification of the costs of fragmentation for the scaling up of innovation in the EU would be appreciated, but it is not compulsory."
8	09/07/2015 11:48	10/07/2015 12:40	WP1 - Task 2 - Clarification of text	5. In regards with our previous questions 2 and 4. We should indicate or segment the results in actual faced barriers (direct evidence) and barriers that could be faced (simulation). Is this correct?	10/07/2015 Yes, that is correct. The findings of the study should be grouped and ranked.

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9	09/07/2015 11:49	10/07/2015 12:40	WP1 - Task 2 - Clarification of text	6. After the results coming from our previous questions 1 - 5. We should provide comparative insights in how other regions (EEA-EFTA & Third Countries) perform with regards to these barriers (qualitative and quantified). Is this correct?	10/07/2015 As mentioned on p. 12, the contractor shall "examine in depth the obstacles that the selected innovations have actually faced or are facing to be introduced into the EU internal market and certain other specific EU national markets, compared to EEA-EFTA and third country markets".
10	09/07/2015 11:49	10/07/2015 12:40	WP1 - Task 2 - Clarification of text	7. Is it correct that all of the steps described in our previous questions 1-6 will be repeated for the second study to be delivered in M35? If yes, as our previous steps already provide a broad overview of all burdens (direct evidence and simulation), what is the additional requirements on the second study? Is it an update of the first study?	10/07/2015 The methodology and steps are the same for 2 studies. The first study shall concentrate on the case studies showcased in the first half of the contract duration. The second study shall concentrate on the case studies showcased in the second half of contract duration.
11	03/08/2015 13:16	03/08/2015 17:18	WP2 Task2 platform or LMS for eLearning course	On p 18, it is indicated that 'The eLearning course shall be hosted on EASME's servers...'. However, no platform or Learning Management System (LMS) for course delivery is specified. Is an existing platform or LMS available? If not, are tenderers free in specifying this themselves?	03/08/2015 No, there is no existing platform or Learning Management System. The tenderer has a freedom of proposing them, following the tender specifications on p. 18-20.